



INOX India reported a relatively subdued Q1FY27 performance, with revenue growth impacted by logistics disruptions arising from geopolitical tensions in the Middle East. Management highlighted that dispatches worth ~₹32–35 crore were deferred during the quarter due to elevated freight costs and shipping delays. Despite the temporary execution challenges, the underlying demand environment remained robust, with the company recording its highest-ever quarterly order inflow of ₹532 crore, taking the order book to a record ₹1,686 crore. Export orders continue to dominate the backlog at ₹1,140 crore, providing strong revenue visibility over the coming quarters. The company also strengthened its long-term growth platform through continued expansion into high-growth sectors such as aerospace and semiconductors, with the aerospace order book alone standing at ~₹400 crore (~24% of the total order book). Management reiterated its FY27 guidance of 18–20% revenue growth and EBITDA margins (including other income) of 21–24%, reflecting confidence in execution despite near-term disruptions. Backed by a record order book, expanding manufacturing capabilities and multiple structural growth drivers, we believe the company's long-term growth trajectory remains firmly intact.

Financial Summary

Y/E Mar (Rs mn)	FY23	FY24	FY25	FY26	FY27E	FY28E
Net sales	9,659	11,333	13,060	15,871	18,787	22,090
EBITDA	2,044	2,503	2,844	3,423	4,054	4,984
EBITDA margins	21.2	22.1	21.8	21.6	21.6	22.6
PAT	1,547	1,960	2,258	2,574	3,027	3,724
EPS	17	22	25	28	33	41
P/E (x)	111	88	76	67	57	46
P/B (x)	31	26	20	15	12	10
EV/EBITDA (x)	75	60	52	44	37	30
RoE (%)	28	30	26	23	22	21
ROCE (%)	38	40	33	30	28	28
RoIC (%)	29	31	25	23	21	21

Source: Company, Dalal & Broacha Research

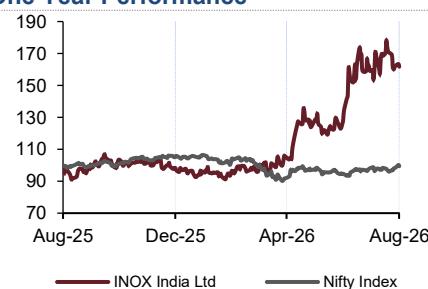
Rating	TP (Rs)	Up/Dn (%)
HOLD	1,928	2

Market data

Current price	Rs	1,895
Market Cap (Rs.Bn)	(Rs Bn)	173
Market Cap (US \$ Mn)	(US \$ Mn)	1,810
Face Value	Rs	2
52 Weeks High/Low	Rs 119.8 / 1030.85	
Average Daily Volume	('000)	145
BSE Code		544046
Bloomberg		INOXINDI .IN

Source: Bloomberg

One Year Performance



Source: Bloomberg

% Shareholding	Jun-26	Mar-26
Promoters	75	75
Public	25	25
Total	100	100

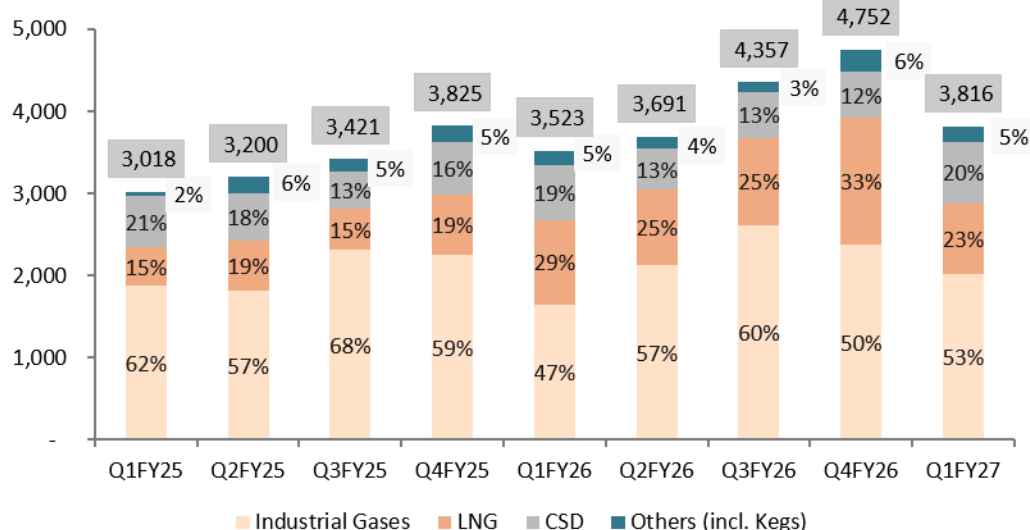
Source: BSE

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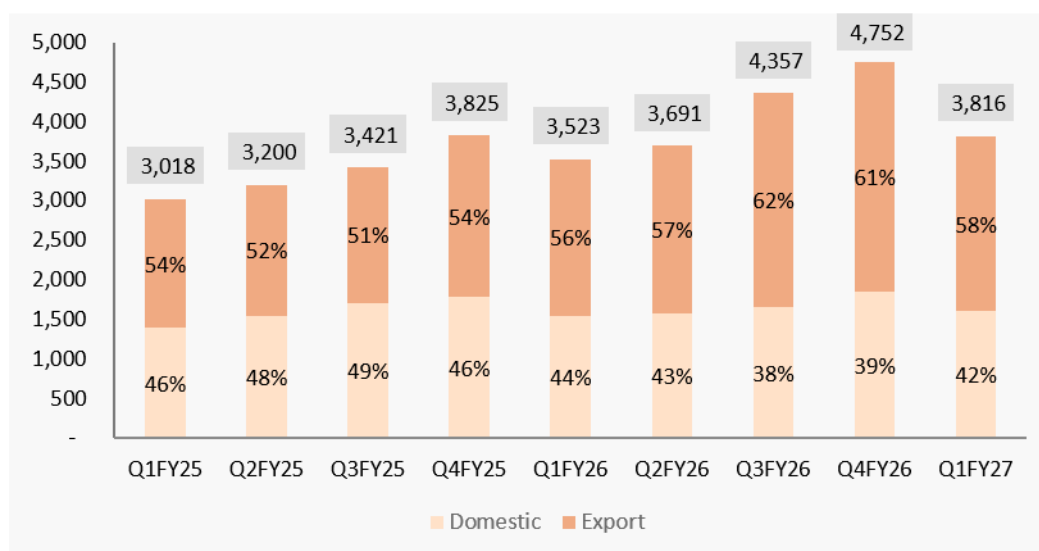
Segmental Revenue Analysis (INR in Mn.)



Source: Company, Dalal & Broacha Research

* Revenue includes other income

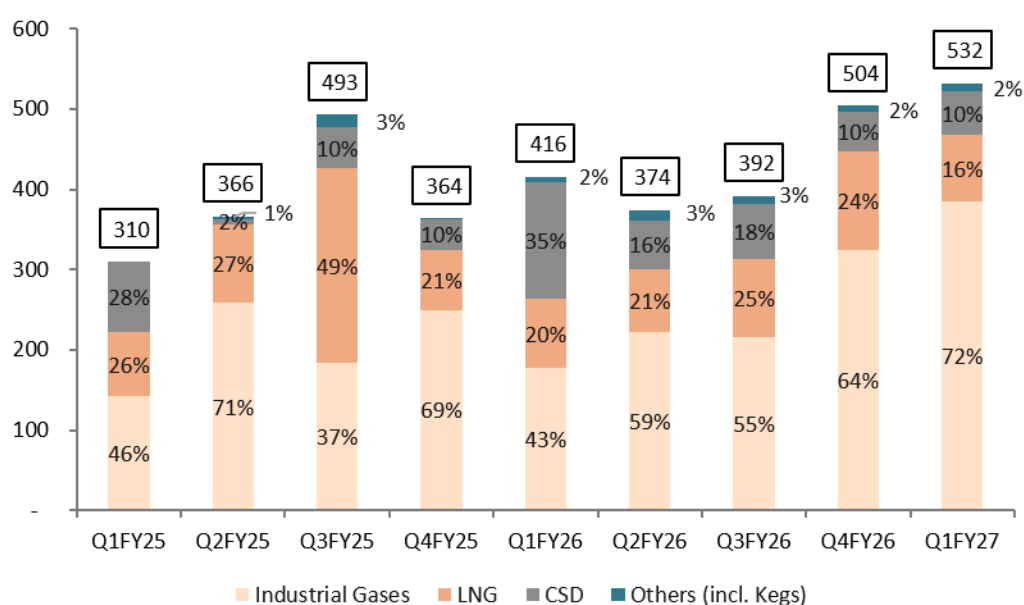
Geographical Revenue Analysis – Exports Remain Dominant (INR in Mn.)



Source: Company, Dalal & Broacha Research

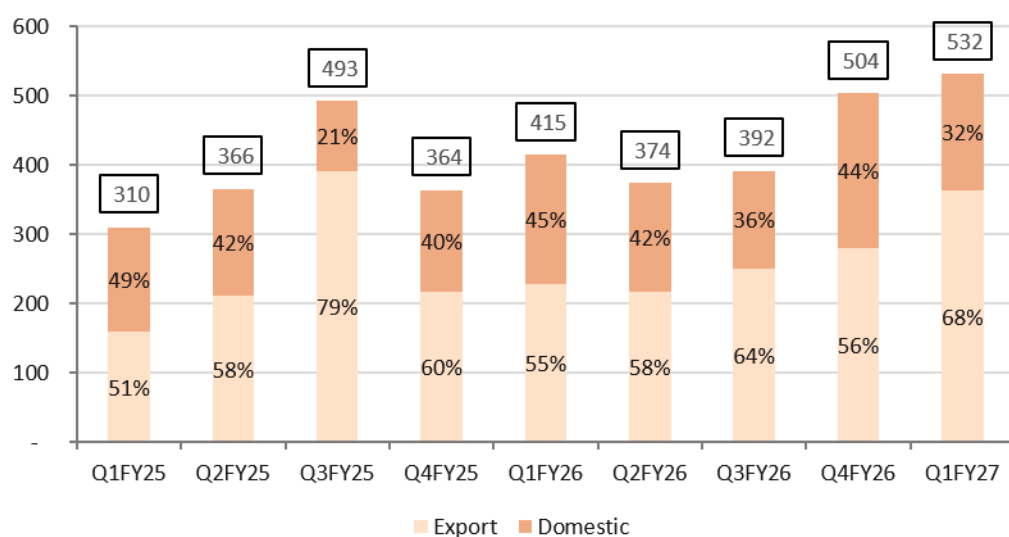
* Revenue includes other income

Segment-wise Order Inflow – Industrial Gases Lead Growth in Q1 FY27 (INR in Cr.)



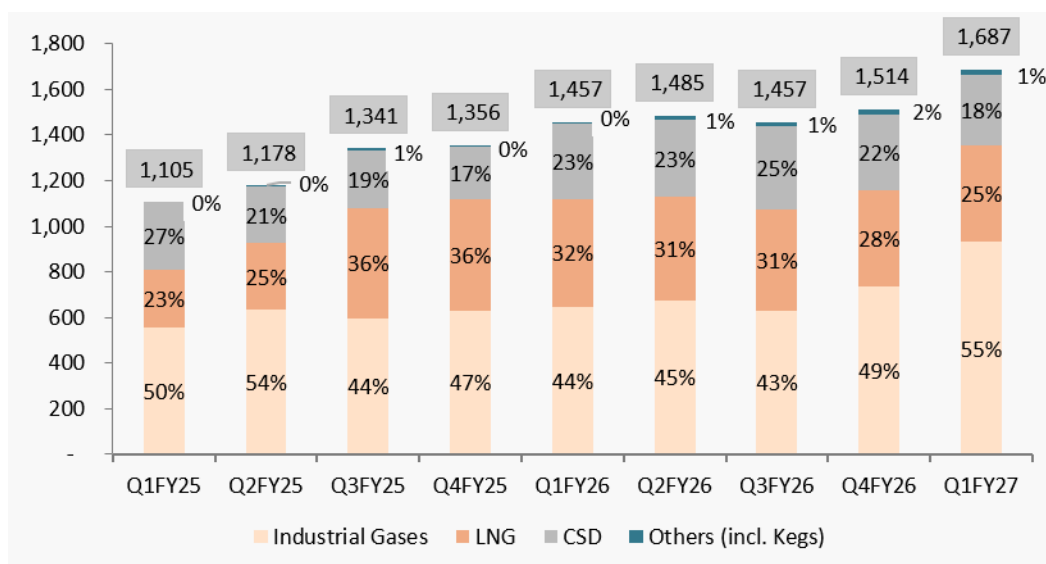
Source: Company, Dalal & Broacha Research

Geographic Order Inflow – Exports Outpace Domestic Demand (INR in Cr.)



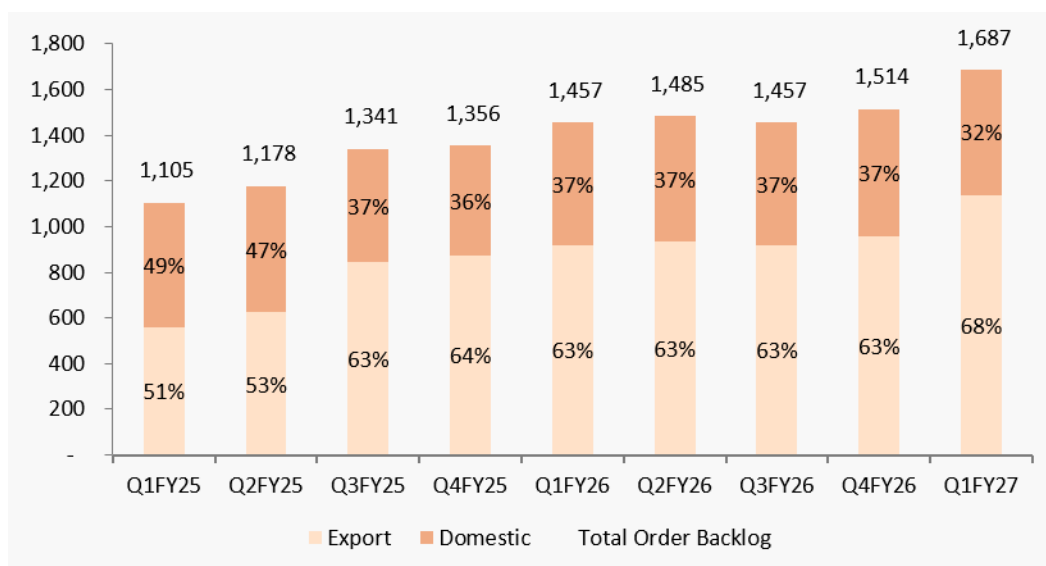
Source: Company, Dalal & Broacha Research

Segment-wise Order Backlog – Well Diversified Order Book (INR in Cr.)



Source: Company, Dalal & Broacha Research

Geographic Order Backlog – Continuously Expanding Exports (INR in Cr.)



Source: Company, Dalal & Broacha Research

Quarterly Financials

Particulars (INR in mn)	Q1 FY27	Q1 FY26	YoY%	Q4 FY26	QoQ%
Revenue from Operations	3,708	3,396	9%	4,607	-20%
Other Income	108	127	-15%	146	-26%
Total Income	3,816	3,523	8%	4,752	-20%
COGS	1,441	1,348	7%	2,086	-31%
Employee Benefit Expense	422	339	25%	382	11%
Other Expenses	1,086	948	14%	1,192	-9%
Total Expenses	2,949	2,635	12%	3,660	-19%
EBITDA	759	761	0%	947	-20%
Depreciation	95	76	26%	90	5%
EBIT	664	686	-3%	856	-22%
Finance Cost	16	7	120%	35	-55%
PBT	756	805	-6%	967	-22%
Exceptional Items	-	-		32	
Tax Expense	175	194	-10%	247	-29%
Net Profit (Reported)	581	611	-5%	752	-23%
Net Profit (Adjusted)	581	611	-5%	720	-19%
EPS (Reported)	6.4	6.7	-5%	8.3	-23%
Margins			Changes in bps		Changes in bps
Gross Margins	61.1%	60.3%	82	54.7%	643
EBITDA Margins	20.5%	22.4%	-196	20.5%	-9
PAT Margins	15.2%	17.3%	-213	15.8%	-61
Other Operational Matrix			Changes in bps		Changes in bps
Cost of Goods Sold	38.9%	39.7%	-82	45.3%	-643
Employee Benefit Expense	11.4%	10.0%	142	8.3%	311
Other Expenses	29.3%	27.9%	135	25.9%	340

Source: Company, Dalal & Broacha Research

Management Concall KTAs

Segmental Highlights

Industrial Gas (IG) Solutions

- Order inflow stood at **₹385 Cr** (+116% YoY).
- Received repeat orders from a leading US private space company for **14 large cryogenic storage tanks**.
- Secured initial orders for **semiconductor storage & transport equipment** at Dholera.

LNG Solutions

- Order inflow stood at **₹83 Cr**.
- **LNG demand improving** as lower LNG prices improve economics (increasing Delta between Diesel and LNG); strong opportunities in fueling stations, marine LNG and mini-LNG terminals.
- Won orders for **7 LNG fuel stations** from Sabarmati Gas, Ultra Gas and BPCL.
- Execution underway for **Cochin Shipyard's LNG fuel tank project**, marking entry into the marine LNG segment.
- Secured two additional mini-LNG terminal orders in **Eleuthera** and **Great Abaco** following the success of the Bahamas project.

Cryo Scientific Division

- Order inflow stood at **₹54 Cr**.
- Delivered **highest-ever quarterly revenue of ₹75 Cr**.
- Secured order for **22 cryogenic modules** for the **High Luminosity Large Hadron Collider (HL-LHC)** project at **CERN**. Repeat order follows from **ITER France**.

Beverage Kegs

- Approved supplier to **Heineken, AB InBev and Molson Coors** (>40% global beer market share).
- Received inquiry from **Asahi, TCU Chile**.

Key Updates (New Venture)

- Partnered with **WayOut (Sweden)** to manufacture modular water micro-factories in India.
- Systems convert **river, seawater, groundwater or industrial wastewater** into **safe drinking water**.
- First module **designed**; prototype to be **built and tested over the next 6–8 months** at INOX's facility.
- Each unit can produce **~20,000 litres/day**, serving **~1,000 people**.
- INOX will integrate its **stainless-steel kegs** into the solution, reducing **plastic bottle usage** and **carbon emissions**.

Semiconductor scaling up: Unlocking potential for new growth lever

- Semiconductor opportunity continues to scale with focus on **high-purity gas systems** and **vacuum-jacketed (VJ) pipelines**.
- Supplying **Micron, Foxconn, Tata Assam & Tata Dholera**; recent **Dholera order (~₹30+ cr)** for storage & transport equipment.
- Initial orders are **small** but viewed as the **start of a significant long-term opportunity** as India's semiconductor ecosystem scales.
- **Products:** Cryogenic storage tanks, storage & transport equipment, Vacuum Insulated Transfer Lines (VIT) & high-purity (5N–6N) gas handling systems.
- **Skill Development Centre** with **ITM University** for semiconductor pipeline fabrication & orbital welding to address the acute **skilled labour shortage** (e.g. **Micron alone requires ~200–300 pipeline specialists**)

Aerospace being a huge opportunity

- Growing Aerospace Opportunity: **Received > 1,000 crores** of orders cumulatively.
- Discussion with ISRO to provide **rocket propellant tanks**
- Continuous order inflows since Q4 FY 26 in aerospace, execution timeline 1-2 years
- **Aerospace order book ~₹400 cr.**

Other Key Highlights

ISRO Updates

- **Andaman & Nicobar mini-LNG terminal** bidding expected by month-end (August 26).
- **RFQ for ISRO's third launch pad** expected by month-end (August 26).

CapEx and Production Capabilities

- Kandla: Construction progressing as planned with commercial operations targeted by **Dec'26–Jan'27**.
- Salvi (Keg Facility): Installed capacity: **300,000 kegs/year**. Management guided utilization could increase from **~30% currently to 50–60% by FY27-end**.

Other Highlights

- Q1 dispatches were impacted by **Iran-Gulf geopolitical disruptions (32-35 crores)**, leading to freight inflation and vessel shortages.
- Gross margins improved temporarily due to change in execution mix. During Q1, higher share of labor-intensive orders were executed which led to gross margin improvement but it is set off with rise in other operating expenses (Contract Labor) and thus no impact is reflected in EBITDA margins.
- Management believes **Chart Industries (USA)** is the only major global competitor in large cryogenic tanks.
- Company remains **debt-free with ₹331 Cr cash**.

Guidance and Outlook

- Revenue growth guidance maintained at **18–20%**.
- EBITDA margin (incl. Other Income) guidance maintained at **21–24%**.

Outlook and Valuations

The company ended Q1 FY27 with a robust order backlog of ₹1,686 crores, providing strong medium-term revenue visibility and a healthy execution pipeline. The order book remains well diversified across Industrial Gases, LNG, Cryoscientific Solutions, beverage kegs and emerging clean-energy applications, thereby reducing concentration risks and enhancing earnings stability.

Further, the company continues to strengthen its future growth platform through strategic capacity expansion initiatives. The upcoming Kandla facility is expected to commence production from January 2027. Additionally, the recent partnership with WayOut (Sweden) to manufacture modular water micro-factories in India shall open a lot of more opportunities. The AS 9100 certification shall also expand the addressable TAM in aerospace significantly as the company has received license for on-flight products as well.

Management remains optimistic on the long-term growth outlook for the cryogenic industry, supported by rising LNG adoption, clean-energy transition, industrial gas demand, semiconductor investments and increasing opportunities in aerospace and scientific applications. The company has maintained their guidance for 18–20% revenue growth in FY27, aided by strong execution momentum, healthy export opportunities and expanding participation in newer segments.

Backed by a net debt-free balance sheet, strong execution capabilities, healthy order inflows and increasing exposure to structurally growing end-markets, INOX India appears well positioned to sustain diversified growth with healthy profitability over the medium term.

INOX INDIA Ltd @ CMP of Rs. 1,895 trades at 46x FY28E EPS. We issue a HOLD rating with a Target Price of Rs. 1,928 implying ~2% upside. We derive the TP valuing at 47x FY28E EPS.

Financials

P&L (Rs mn)	FY23	FY24	FY25	FY26	FY27E	FY28E
Net Sales	9,659	11,333	13,060	15,871	18,787	22,090
Cost of goods sold	4,327	5,038	5,775	6,979	8,524	9,900
Employee Cost	787	1,017	1,100	1,459	1,503	1,767
Other Expenses	2,502	2,776	3,340	4,009	4,705	5,439
Operating Profit	2,044	2,503	2,844	3,423	4,054	4,984
Depreciation	(139)	(181)	(251)	(336)	(426)	(465)
PBIT	1,904	2,321	2,594	3,087	3,629	4,519
Other income	202	313	407	452	497	547
Net Interest (Exp)/Inc	(37)	(57)	(85)	(92)	(90)	(100)
Profit before tax	2,069	2,578	2,915	3,447	4,036	4,966
Exceptional Item	-	-	72	(33)	-	-
Provision for tax	(522)	(618)	(729)	(840)	(1,009)	(1,241)
Reported PAT	1,547	1,960	2,258	2,574	3,027	3,724
Adjusted PAT	1,547	1,960	2,191	2,613	3,027	3,724

Source: Dalal & Broacha Research, Company

Cashflow (Rs mn)	FY23	FY24	FY25	FY26	FY27E	FY28E
PBT	2,069	2,578	2,992	3,420	4,036	4,966
Depreciation	139	181	251	336	426	465
Net Chg in WC	(1,336)	106	(1,476)	(1,876)	(3,106)	(1,579)
Interest Expense	37	57	85	92	90	100
Taxes	(522)	(618)	(632)	(806)	(1,009)	(1,241)
Others	1,379	(1,049)	-	-	3,840	994
CFO	1,767	1,256	1,220	1,167	4,277	3,704
Capex	(449)	(941)	(1,250)	(1,059)	(898)	(860)
Net Investments made	738	213	(142)	(38)	(297)	(327)
Others	(410)	447	-	-	-	12
CFI	(121)	(281)	(1,392)	(1,097)	(1,194)	(1,175)
Change in Share capital	-	-	-	-	-	-
Change in Debts	(434)	49	282	364	(222)	47
Div. & Div Tax	(1,044)	(998)	-	(182)	-	-
Payment & Interest on lease liability paid	(28)	(31)	(27)	(37)	6	10
Finance Charges Paid	(31)	(50)	(84)	(37)	(90)	(100)
Others	-	-	-	-	(182)	(182)
CFF	(1,536)	(1,030)	172	109	(488)	(225)
Adj. on account of foreign currency translation reserve	(9)	(8)	(14)	-	-	-
Total Cash Generated	100	(63)	(14)	178	2,595	2,305
Cash Opening Balance	12	112	49	35	160	2,756
Other Bank Balance	505	43	-	-	-	-
Cash Closing Balance + Other Bank balance	616	92	35	213	2,755	5,061

Source: Dalal & Broacha Research, Company

Balance Sheet (Rs mn)	FY23	FY24	FY25	FY26	FY27E	FY28E
Equity capital	182	182	182	182	182	182
Reserves	5,313	6,309	8,555	10,995	13,839	17,381
Net worth	5,495	6,491	8,737	11,176	14,021	17,563
MI	-	-	-	-	-	-
Non Current Liabilites	279	313	225	234	507	565
Current Liabilites	5,704	5,427	7,592	8,748	7,972	9,300
Total Equity & Liabilities	11,478	12,231	16,553	20,158	22,499	27,428
Non Current Assets	1,749	2,763	3,808	4,496	4,938	5,325
Fixed Assets	1,638	2,494	3,537	4,237	4,705	5,071
Intangible Assets	9	108	98	88	92	95
Investments	2	2	2	2	2	2
Loans	2	5	3	4	4	4
Other Financial Assets	18	57	58	80	90	101
Other Non Current Assets	80	96	109	85	45	52
Current Assets	9,624	9,360	12,650	15,546	17,445	21,986
Inventories	4,128	4,338	4,930	4,782	7,123	8,273
Loans	6	11	9	7	7	7
Current investments	2,487	2,465	2,670	2,969	3,266	3,592
Trade Receivables	1,429	1,739	2,516	3,129	3,620	4,256
Cash and Bank Balances	617	92	209	235	2,756	5,060
Other Financial Assets	613	54	45	52	52	52
Other Current Assets	318	661	2,270	4,374	622	747
Current Tax Assets	26	-	-	-	-	-
Non-Current Asset held for sale	105	108	96	116	116	116
TOTAL ASSETS	11,478	12,231	16,553	20,158	22,499	27,428

Source: Dalal & Broacha Research, Company

Ratios	FY23	FY24	FY25	FY26	FY27E	FY28E
OPM	21.2	22.1	21.8	21.6	21.6	22.6
NPM	15.7	16.8	16.8	15.8	15.7	16.5
Tax rate	25.2	24.0	25.0	24.4	25.0	25.0
Growth Ratios (%)						
Net Sales	23.4	17.3	15.2	21.5	18.4	17.6
Operating Profit	21.9	22.5	13.7	20.4	18.4	22.9
PBIT	22.4	21.9	11.7	19.0	17.5	24.5
PAT	18.6	26.7	11.8	19.2	15.9	23.0
Per Share (Rs.)						
Net Earnings (EPS)	17	22	25	28	33	41
Cash Earnings (CPS)	19	24	28	32	38	46
Dividend						
Book Value	61	72	96	123	154	194
Free Cash Flow	29	12	28	25	64	55
Valuation Ratios						
P/E(x)	111	88	76	67	57	46
P/B(x)	31	26	20	15	12	10
EV/EBIDTA(x)	75	60	52	44	37	30
Div. Yield(%)	-	-	-	-	-	-
FCF Yield(%)	2	1	1	1	3	3
Return Ratios (%)						
ROE	28%	30%	26%	23%	22%	21%
ROCE	38%	40%	33%	30%	28%	28%
RoIC	29%	31%	25%	23%	21%	21%

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