Institutional Research | BFSI

Strong show !!!

ICICI Bank delivered strong numbers on PAT level, margins, business growth and on asset quality side. ROA reached all-time high levels of 2.4% and ROE 18.9% in Q4FY23 – one of the best performance given in the recent past

### Outlook

- Advances growth outlook bullish across retail & corporate segment
- Margins have peaked out; it is likely to shrink going ahead in FY24 given higher repricing of the deposits
- Branch expansion plans will be higher in FY24 as compared to FY23
- Asset quality outlook stable

Valuations – Profitability to remain strong despite considering margin contraction which shall get compensated by better business growth. In our view, opex cost will remain elevated as it carving out rapid branch expansion plans. Balance-sheet is turning slightly more risker as unsecured loans are getting incremental greater share. However, asset quality is still relatively in much better shape than seen in entire last decade and it also holds sizeable provisions (contingent provisions + other provisions stands at 2.2% of net advances). We had one concern wrt to slower deposit growth, while management is also addressing the same via going more aggressive in branch expansion relative to previous years. In our view, ICICI Bank, is definitely one of the best plays in the large cap banks after HDFC Bank to play on economic & credit growth revival in the sector. It is trading at 2.7x/2.3x FY24e/FY25e ABV. Retain BUY with revised TP of INR 1062, upside of 20% from the current levels.

### **Financials**

(Rs.mn)	FY22	FY23e	FY24e	FY25e
PAT	2,33,395	3,18,961	3,63,436	4,14,615
yoy (%)	44.1	36.7	13.9	14.1
BV (Rs)	245.0	286.3	339.6	397.7
ABV (Rs)	234.9	274.1	325.2	381.8
P/ABV (x)	3.8	3.2	2.7	2.3
ROE (%)	14.7	17.2	16.6	16.1
ROA (%)	1.8	2.1	2.2	2.2
Gross NPAs (%)	3.9	3.4	3.2	3.1
PCR (%)	79.5	75.5	74.0	75.3

Source: Company, Dalal & Broacha Research



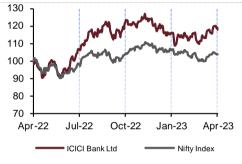
Equity Research Desk

24 April 2023

Rating	TP (Rs)	Up/Dn (%)
BUY	1,062	20
Market data		
Current price	Rs	884
Market Cap (Rs.Bn)	(Rs Bn)	6,175
Market Cap (US\$ Mn)	(US\$Mn)	75,213
Face Value	Rs	2
52 Weeks High/Low	Rs	958 / 670
Average Daily Volume	('000)	25110
BSE Code		532174
Bloomberg		ICICIBC
Causa a Dia a arkana		

Source: Bloomberg

#### **One Year Performance**



#### Source: Bloomberg

% Shareholding	Dec-22	Sep-22
Promoters	38.84	38.84
Public	61.16	61.16
Total	100	100

Source: Bloomberg

### **Key Financial Highlights**

- Strong advances growth led by both retail & corporate loans - Total advances growth was healthy at 18.7% yoy and 4.7% qoq to INR 10196.4 bn driven by strong growth across segments. Retail loans (53.9% share) grew by 22.7% yoy, domestic corporate loans (22.7% share) by 21.2% yoy, business banking (7% share) by 34.9% yoy and SME loans (4.7% share) by 19.2% yoy for the same period.
- Given positive macro-economic outlook and better asset quality of the bank, unsecured retail loans are too witnessing whopping strong growth vs. secured ones. During Q4FY23, personal loans (15.8% share in retail loans) reported growth of 40.1% yoy and credit cards (6.8% share) 51% yoy. While home loans (61.8% share) showed 17.6% yoy growth and vehicle loans (14.2% share) 16.7% yoy for the same period.
- On the liabilities side, deposits growth is in line with the systemic growth levels @10.9% yoy. Period end CASA stood at 43.6% vs. 44.6% in Q3 and 45.2% in Q4FY22. For the full year, average CASA growth was >13%.
- NII growth strong at 40% yoy and 7.3% qoq
- PPoP growth healthy at 34.3% yoy and 4.2% qoq to INR 138.3 bn
- Margins rose to all-time high levels led by asset repricing - Reported margins rose sharply to reach alltime high levels of 4.9%, up by 90 bps yoy and 25 bps qoq. Asset repricing (up by 62 bps qoq) is happening at faster pace than deposits (up by 36 bps qoq) leading to margin expansion. However, management highlighted that NIMs have largely peaked out as deposit cost to accelerate at faster pace which is likely to lead to margin contraction going forward
- Fee income growth was slightly at lower end at 10.6% yoy
- Asset quality stable Slippages were at INR 43 bn vs. INR 57 bn in Q3FY23 & INR 42 bn in Q4FY22. Gross NPAs in absolute terms came down by 8% yoy and 4% qoq to INR 311.8 bn. And in % terms, GNPAs/NNPAs stood at 2.8%/0.5% vs. 3.1%/0.6% in Q3FY23 and 3.6%/0.8% in Q4FY22
- Total provisions including contingent provisions, nonfund based o/s NPAs, fund based o/s standard borrowers under resolution and general & standard provisions stood at 2.2% of net advances vs. 2.1% in FY22
- Credit cost for the quarter stood at 16 bps vs. 23 bps in Q3FY23 and 12 bps in Q4FY22. For the full year, credit cost stood at 69 bps in FY23 vs. 111 bps in FY22.
- Capital levels are healthy CET ratio of 17.1% and CAR of 18.3%
- The board recommended dividend of INR 8 per share

### **Concall Highlights**

- Branch expansion The bank added 482 branches taking total count to 5900 in current fiscal FY23. Branch expansion has been relatively slow since last couple of years, however, management said ramp up of branches will be higher going forward i.e. higher than FY23 levels
- Margin outlook Higher asset repricing, elevated growth in highyielding unsecured loans, continuous repricing of floating rate loans and external benchmarked linked loans resulted in sharper repricing of loans. As per management, margins contraction is likely as deposit rate will increase at faster pace going forward
- Digital offerings has been enhanced to offer cross-sell & up-sell of the products
- Loan growth outlook Management believes advances growth momentum will continue across the segments in FY24 as well. It sees strong momentum across all retail products, SME & business banking where it has low market share; it is gaining market share. Hence, it does not sees any reason for the slowdown in the credit growth outlook. Additionally, current corporate credit demand is driven by from higher demand from the sectors like real estate, NBFCs, public sector entities which are doing investments and also some demand has shifted from bond market to banks and this is expected to continue going ahead as well
- In FY24, profitability will be more driven by business growth than margin expansion.
- Technology exp were at ~<10% of total expenses.
- Dividend income during the quarter includes from dividend income from ICICI Pru AMC and ICICI Bank Canada.

## Quarterly Financials (Q4FY23)

(Rs.Cr)	Q4FY23	Q4FY22	YoY (%)	Q3FY23	QoQ (%)	FY23	FY22	YoY (%)
Interest earned	31021	22675	36.8	28505	8.8	109231	86375	26.5
-Interest/discount on advances/bills	24200	16877	43.4	22180	9.1	83943	63834	31.5
-Income on investments	5840	4219	38.4	5344	9.3	20888	16409	27.3
-Interest on bal. with RBI	551	613	-10.2	470	17.2	1851	1561	18.6
-Others	431	966	-55.4	512	-15.7	2549	4571	-44.2
Interest expenses	13354	10070	32.6	12041	10.9	47103	38908	21.1
Net Interest Income (NII)	17667	12605	40.2	16465	7.3	62129	47466	30.9
Other Income	5088	4737	7.4	5024	1.3	19831	18518	7.1
Total income	22755	17342	31.2	21488	5.9	81960	65984	24.2
Operating expenses	8928	7049	26.7	8217	8.6	32873	26733	23.0
-Employee cost	3401	2429	40.0	2921	16.4	12060	9673	24.7
-Other operating expenses	5527	4620	19.6	5296	4.4	20813	17061	22.0
Operating profit	13826	10293	34.3	13271	4.2	49087	39250	25.1
Provision for contigencies	1620	1069	51.5	2257	-28.2	6666	8641	-22.9
PBT	12207	9224	32.3	11014	10.8	42421	30609	38.6
Provision for taxes	3085	2205	39.9	2702	14.2	10525	7269	44.8
Net profit	9122	7019	30.0	8312	9.7	31897	23339	36.7
Equity	1397	1390	0.5	1396	0.1	1397	1390	0.5
EPS	65	50	29.3	60	9.7	228	168	36.0
Ratios (%)								
Int. exp/Int earned (%)	43.0	44.4	-	42.2	-	43.1	45.0	-
Cost/Income ratio (%)	39.2	40.6	-	38.2	-	40.1	40.5	-
Gross NPAs (Rs)	31184	33920	-8.1	32528	-4.1	31184	33920	-8.1
Net NPAs (Rs)	5155	6961	-25.9	5651	-8.8	5155	6961	-25.9
Gross NPAs (%)	2.81	3.60	-	3.07	-	2.8	3.6	-
Net NPAs (%)	0.48	0.8	-	0.6	-	0.5	0.8	-
ROA (%)	2.4	2.1	-	2.2	-	1.5	1.5	-
CAR (%)	18.3	19.2	-	16.3	-	18.3	19.2	-
Balance Sheet (Rs.cr)								
Sources of Funds								
Capital	1,397	1,390	0.5	1,396	0.1	1,397	1,390	0.5
Reserves and Surplus	1,98,558	1,68,856	17.6	1,89,237	4.9	1,98,558	1,68,856	17.6
Shareholders Funds	1,45,369	1,22,397	18.8	137866	5.4			#DIV/0!
Deposits	11,80,841	10,64,572	10.9	11,22,049	5.2	11,80,841	10,64,572	10.9
Borrowing	1,19,325	1,07,231	11.3			1,19,325	1,07,231	11.3
Other Liabilities and Provision	83,325	68,983	20.8			83,325	68,983	20.8
TOTAL	17,72,289	13,90,371	27.5	1652634		15,84,207	14,11,298	12.3
Applications of funds	-	-				-	-	
Cash and Balances with Reserve Bank of India	68,526	1,09,523	-37.4			68,526	1,09,523	-37.4
Balances with Banks and Money at Call and Sh	50,912	58,300	-12.7		-	50,912	58,300	-12.7
Investments	3,62,330	3,10,241	16.8	,	#DIV/0!	3,62,330	3,10,241	16.8
Advances	10,19,638	8,59,020	18.7	9,74,048	4.7	10,19,638	8,59,020	18.7

Financials				
Profit & Loss Statement (Rs. Mn)	FY22	FY23e	FY24e	FY25e
INTEREST EARNED	863746	1092313	1279881	1492117
Interest/Discount on advances/Bills	638336	839430	1010436	1212930
Income from Investment	164093	208885	233414	242713
Interest on Balances with RBI & Others	15608	18505	7988	5626
Others	45709	25494	28043	30848
INTEREST EXPENDED	389085	471027	561822	660132
Interest on Deposits	300481	359960	441637	531216
Interest on RBI/Inter-Bank Borrowings	8000	11949	10000	12000
Others	80603	99119	110185	116916
Net Interest Income (NII)	474661	621286	718059	831985
OTHER INCOME	185175	198314	220492	250519
TOTAL INCOME	659836	819600	938551	1082504
Payment to and provisions for employee:	96730	120599	137483	156731
Operating Expenses excluding employee:	170603	208133	239353	275256
OPERATING EXPENSES	267333	328732	376836	431987
OPERATING PROFIT	392503	490868	561715	650517
PROVISIONS	86414	66660	83510	104971
Provision for Non Performing Assets	85664	57609	72802	93460
Profit Before Tax (PBT)	306089	424208	478205	545546
PROVISIONS FOR TAXES	72694	105247	114769	130931
РАТ	233395	318961	363436	414615
(% change)	44.1	36.7	13.9	14.1
EPS	33.6	45.7	52.0	59.4
Total Paid-Up Capital	13900	13968	13968	13968

### Financials

Profit & Loss Statement (Rs. Mn)	FY22	FY23e	FY24e	FY25e
INTEREST EARNED	8,63,746	10,92,313	12,79,881	14,92,117
Interest/Discount on advances/Bills	6,38,336	8,39,430	10,10,436	12,12,930
Income from Investment	1,64,093	2,08,885	2,33,414	2,42,713
Interest on Balances with RBI & Others	15,608	18,505	7,988	5,626
Others	45,709	25,494	28,043	30,848
INTEREST EXPENDED	3,89,085	4,71,027	5,61,822	6,60,132
Interest on Deposits	3,00,481	3,59,960	4,41,637	5,31,216
Interest on RBI/Inter-Bank Borrowings	8,000	11,949	10,000	12,000
Others	80,603	99,119	1,10,185	1,16,916
Net Interest Income (NII)	4,74,661	6,21,286	7,18,059	8,31,985
OTHER INCOME	1,85,175	1,98,314	2,20,492	2,50,519
TOTAL INCOME	6,59,836	8,19,600	9,38,551	10,82,504
Payment to and provisions for employee:	96,730	1,20,599	1,37,483	1,56,731
Operating Expenses excluding employee:	1,70,603	2,08,133	2,39,353	2,75,256
OPERATING EXPENSES	2,67,333	3,28,732	3,76,836	4,31,987
OPERATING PROFIT	3,92,503	4,90,868	5,61,715	6,50,517
PROVISIONS	86,414	66,660	83,510	1,04,971
Provision for Non Performing Assets	85,664	57,609	72,802	93,460
Profit Before Tax (PBT)	3,06,089	4,24,208	4,78,205	5,45,546
PROVISIONS FOR TAXES	72,694	1,05,247	1,14,769	1,30,931
РАТ	2,33,395	3,18,961	3,63,436	4,14,615
(% change)	44	37	14	14
EPS	34	46	52	59
Total Paid-Up Capital	13,900	13,968	13,968	13,968
Balance Sheet (INR mn)	FY22	FY23E	FY24E	FY25E
Application of funds				
Cash & bank balances	6,01,208	6,85,262	6,13,832	5,38,051
Bal. with banks and money at call & sh	10,77,015	5,09,121	4,30,598	2,31,304
Advances	85,90,200	1,01,96,383	1,21,33,696	1,43,78,430
Investments	31,02,410	36,23,297	37,86,683	39,18,488
Fixed Assets	93,738	95,998	1,00,798	1,06,846
Other Assets	6,48,406	7,32,005	8,30,094	8,71,598
TOTAL ASSETS	1,41,12,977	1,58,42,066	1,78,95,700	2,00,44,718
Sources of funds	FY22	FY23e	FY24e	FY25e
Total Paid-Up Capital	13,900	13,968	13,968	13,968
RESERVES & SURPLUS	16,88,556	19,85,574	23,57,425	27,63,624
ESOPs	2,664	7,609	7,609	7,609
DEPOSITS	1,06,45,716	1,18,08,410	1,32,00,788	1,47,71,712
BORROWINGS	10,72,314	11,93,255	13,99,334	15,23,566
OTHER LIABILITIES & PROVISIONS	6,89,828	8,33,251	9,16,576	9,64,238
	1,41,12,977	1,58,42,066	1,78,95,700	2,00,44,718

Key Ratios				
(A) Efficiency Ratios (%)	FY22	FY23e	FY24e	FY25e
Int. exp/Int. earned	45.0	43.1	43.9	44.2
NII / Total Income	71.9	75.8	76.5	76.9
Other income / Total Income	28.1	24.2	23.5	23.1
Fee income / Other income	63.6	66.2	67.3	66.9
Fee income / Total Income	17.8	16.0	15.8	15.5
Cost / Income	40.5	40.1	40.2	39.9
Cost/Income (exluding trading gains)	42.4	41.4	41.2	41.0
C-D ratio	80.7	86.3	91.9	97.3
I-D ratio	29.1	30.7	28.7	26.5
Loan / Assets ratio	60.9	64.4	67.8	71.7
Deposits / Assets ratio	75.4	74.5	73.8	73.7
CASA / Total Deposits	48.7	45.8	44.3	42.7
B) Spreads (%)	FY22	FY23e	FY24e	FY25e
Yield on Assets	7.0	7.7	8.1	8.3
Yield on Advances	8.0	8.9	9.1	9.2
Yield on Investments	5.5	6.2	6.3	6.3
Cost of Funds	3.5	3.8	4.1	4.3
Cost of Deposits	3.0	3.2	3.5	3.8
Cost of Earning Assets	3.2	3.3	3.5	3.7
Net Interest Spread	3.5	3.9	4.0	4.1
Net Interest Margin	3.8	4.4	4.5	4.6
C) Solvency	FY22	FY23e	FY24e	FY25e
Gross NPAs (Rs)	3,39,200	3,47,835	3,86,118	4,50,077
Net NPAs (Rs)	69,609	85,089	1,00,402	1,10,984
Provisions (Rs mn)	2,69,591	2,62,746	2,85,716	3,39,094
Gross NPAs / Gross Advances (%)	3.9	3.4	3.2	3.1
Net NPAs / Net Advances (%)	0.8	0.8	0.8	0.8
PCR (%)	79.5	75.5	74.0	75.3
Delinquency rate(%)	2.6	2.8	2.9	3.0
Credit cost (%) (incl NPA provisions)	1.0	0.6	0.6	0.7

D) Measures of Investment	FY22	FY23e	FY24e	FY25e
EPS (Rs)	33.6	45.7	52.0	59.4
BV (Rs) (adjusted for revaluation reser	245.0	286.3	339.6	397.7
Adjusted BV (Rs) (adjusted for revalua	234.9	274.1	325.2	381.8
DPS (Rs)	5.0	8.0	7.0	8.0
Avg. ROE (%)	14.7	17.2	16.6	16.1
Avg. ROA (%)	1.8	2.1	2.2	2.2
PAT / Avg. RWA (%)	2.7	7.0	55.1	62.8
Pre-tax ROA (%)	2.3	2.8	2.8	2.9
Pre-provisioning operating ROA (%)	3.0	3.3	3.3	3.4
Pre-provisioning operating ROE (%)	24.7	26.5	25.7	25.3
P/E (x)	26.3	19.4	17.0	14.9
P/BV (x)	3.6	3.1	2.6	2.2
P/ABV (x)	3.76	3.22	2.72	2.32
Dividend yield (x)	0.6	0.9	0.8	0.9
Dividend Payout ratio (%)	14.9	17.5	13.5	13.5
Effective tax rate (%)	23.7	24.8	24.0	24.0
Leverage (x)	8.3	8.1	7.7	7.4
E) Breakdown of ROA (%)	FY22	FY23e	FY24e	FY25e
Interest Income	6.5	7.3	7.6	7.9
Interest expenses	2.9	3.1	3.3	3.5
NII/avg assets	3.6	4.1	4.3	4.4
Non-NII/avg. assets	1.4	1.3	1.3	1.3
Total Income	5.0	5.5	5.6	5.7
Operating exp/avg. assets	2.0	2.2	2.2	2.3
Operating profit/avg assets	3.0	3.3	3.3	3.4
Provisions/avg. assets	0.7	0.4	0.5	0.6
PBT/avg. assets	2.3	2.8	2.8	2.9
Tax/avg. assets	0.6	0.7	0.7	0.7
PAT/avg. assets	1.8	2.1	2.2	2.2
Leverage	8.3	7.9	7.5	7.2
F) Growth Rates (%)	FY22	FY23e	FY24e	FY25e
Interest Income	9.2	26.5	17.2	16.6
Interest Expenses	(3.0)	20.5	19.3	17.5
NII	21.7	30.9	15.6	15.9
Other Income	(2.4)	7.1	11.2	13.6
Total Income	13.8	24.2	14.5	15.3
Operating Income	7.8	24.2	14.5	15.8
Net Profit	44.1	36.7	13.9	13.8
Deposits	14.2	10.9	11.8	14.1
Advances	14.2	18.7	19.0	18.5
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