Q1FY26 Result Update | Industrials



Equity Research Desk

5 August 2025

Accelerating Growth with Cryogenic Excellence

INOX INDIA delivered in-line O1 FY26 results with revenue increasing 15% year-on-year to ₹3,396 million, led by a robust 122% growth in the LNG segment to ₹1,020 million—the highest in the past nine quarters. Despite the top-line growth, EBITDA rose modestly by 8% YoY, reflecting a 430 basis points improvement in gross margins that was partly offset by a 39% increase in other expenses due to higher projectrelated costs. PAT grew 17% YoY, supported by a 136% rise in other income, driven by a ₹360 million foreign exchange gain, ₹260 million gains from mutual funds, and certain liability write-backs

Inox India is poised for robust growth in FY26, targeting an 18-20% increase in revenue driven by strong momentum across its key business segments.

The Industrial Gas Solutions division is expected to achieve 15-17% growth, fueled by innovative, high-margin products such as ultra high purity ammonia ISO containers and India's pioneering CO₂ battery storage application.

The LNG segment, accounting for nearly 30% of revenue, is set for over 20% growth supported by significant capacity expansions and favorable regulatory developments that are accelerating LNG adoption.

The Cryo Scientific division has secured a landmark ₹1.45 bn order for the ITER project's thermal shield components, further bolstering its order book. Meanwhile, the Beverage Keg division is gaining traction with global approvals and increased order volumes. Backed by a focused capex plan of ₹800 mn and emerging opportunities including ISRO's third launch pad tender, data center cooling solutions, and mini LNG terminals, Inox India demonstrates strong execution and strategic positioning for sustained, broad-based growth.

Financial Summary

Y/E Mar (Rs mn)	FY23	FY24	FY25	FY26E	FY27E
Net sales	9,659	11,333	13,060	15,424	18,787
EBITDA	2,044	2,503	2,844	3,531	4,525
EBITDA margins	21.2	22.1	21.8	22.9	24.1
PAT	1,547	1,960	2,258	2,692	3,422
EPS	17	22	25	30	38
P/E (x)	66	52	45	38	30
P/B (x)	18	16	12	9	7
EV/EBITDA (x)	44	35	30	25	19
RoE (%)	28	30	26	24	24
ROCE (%)	38	40	33	31	31
RoIC (%)	29	31	25	24	23

Source: Dalal and Broacha

Rating	TP (Rs)	Up/Dn (%)
BUY	1,316	18
Market data		
Current price	Rs	1,119
Market Cap (Rs.Bn)	(Rs Bn)	102
Market Cap (US\$ Mn)	(US\$ Mn)	1,161
Face Value	Rs	2
52 Weeks High/Low	Rs	1289 / 884.2
Average Daily Volume	('000')	89
BSE Code		532163
Bloomberg Source: Bloomberg		INOXINDI .IN

One Year Performance



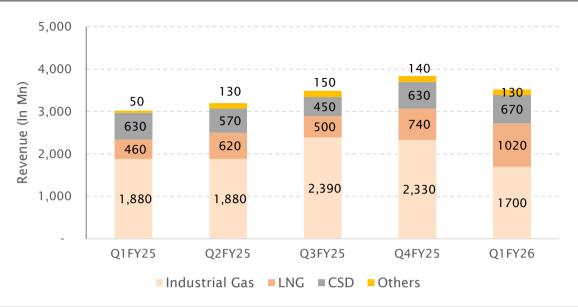
Source: Bloomberg

% Shareholding	Jun-25	Mar-25
Promoters	75.00	75.00
Public	25	25
Total	100	100

Source: BSE

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Segmental Highlights



Source: Company, Dalal & Broacha Research

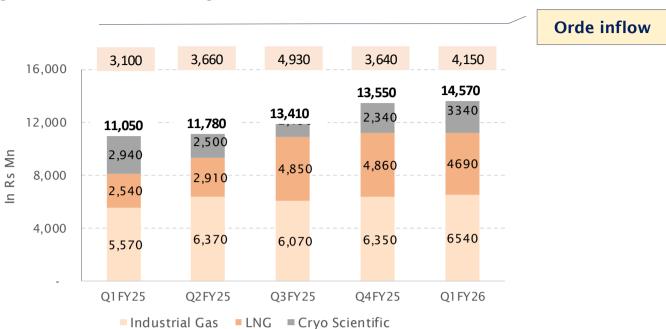
Quarterly Financials

Particulars (In Mn)	Q1FY26	Q1FY25	YoY (%)	Q4FY25	QoQ(%)
Revenue from Operations	3,396	2,964	15%	3,694	-8%
COGS	1,348	1,317	2%	1,568	-14%
Gross Profit	2,049	1,647	24%	2,126	-4%
Employee Benefit Expense	339	262	30%	294	15%
Other Expenses	948	684	39%	1,021	-7%
Total Expenses	2,635	2,262	16%	2,883	-9%
EBITDA	761	702	8%	811	-6%
Other Income	127	54	136%	131	-4%
Finance Cost	7	20	-64%	12	-38%
Depreciation	76	56	35%	71	6%
Captive consumption of material	-	-		- 5	
PBT	805	679	19%	865	-7%
Exceptional Items	-	-		-	
Tax Expense	194	153	27%	210	-8%
PAT	611	526	16%	655	-7%
Adj PAT	611	526	16%	655	-7%
EPS (Reported)	6.73	5.80	16%	7.22	-7%
Margins (%)			(bps)		(bps)
Gross Margins	60.3%	55.6%	475	57.5%	277
EBITDA Margins	22.4%	23.7%	-127	22.0%	46
PAT Margins	17.3%	17.4%	-9	17.1%	22
As % of Revenue			(bps)		(bps)
Cost of Goods Sold	40%	44%	-475	42%	-277
Employee Benefit Expense	10%	9%	115	8%	202
Other Expenses	27.9%	23.1%	487	28%	30

Source: Company, Dalal & Broacha Research

5 August 2025 | 2 |

Segment-wise Order Backlog & Order inflow



Source: Company, Dalal & Broacha Research

Management Concall KTAs

Segmental Highlights

1 Industrial Gases (~48% Revenue): The industrial gas sector typically experiences steady growth of around 8-10%, with an additional 5-6% from new product introductions, aiming for a total growth of 15-17%. Q1 is usually slower due to the monsoon season affecting site work in India, with projects picking up from Q2/Q3.

Ultra High Purity Ammonia ISO Containers:

(volume opportunity in hundreds, margins higher and 1st mover advantage)

- significant milestone with the **dispatch of India's first ultra high purity ammonia ISO containers**, specifically designed for the semiconductor and solar panel sector.
- Two tanks delivered to IIPL, designed to operate at a pressure rating of 19.69 bar, 9 containers in pipeline
- Margins: These products carry better margins due to their specialized, high-tech nature and stringent requirements.

CO2 Battery Storage Application breakthrough: (product margins better)

- Successful and unique development and launch of India's first CO2 battery storage application, the technology is for carbon capture, where CO2 is captured and then utilized for energy or power generation, aiming to reduce carbon emissions and provide continuous power.
- Order was received from an Italian company for a project in India.

5 August 2025 | 3 |

Order Value/Impact: While the initial order (26 units of 50 cubic meter tanks at 20 bar pressure) is not very large in value, its success is expected to give a significant push to the industry and lead to bigger projects in the future.

Disposable Cylinders demand from US despite tariff increase highlighting Inox's product trust: (10-12% of Revenue)

- Refrigerant Cylinders/Stainless Steel Tanks: Disposable cylinder sales were approximately 5-6 lakh units, translating to around ₹30 crores in Q1.
- Secured notable orders from US customers despite recent increases in import tariffs.
- **US Tariff Impact:** The increase in import tariffs primarily impacts the steel component of the cylinder cost, resulting in an effective tariff of around 14-15% on the product rather than the full 25%.
- New DOD39 approvals for A2L, and R32 gas cylinders provide an additional business opportunity, requiring 5-6 lakh additional cylinders.
- 2 LNG (~29% of Revenue: positive outlook for the year plus creating capacity to support 10x volumes

The company foresees **more than 20% growth** in the next 3-4 years, driven by OEM traction, marine equipment, and small-scale LNG terminals. LNG is expected to be a "winner" for the next 8-10 years as a transition fuel.

- Pioneer in manufacturing the entire value chain for the LNG systems, completed projects like the Bahamas, Caribbean LNG terminal and, with many new opportunities emerging in regions such as the Indonesia, Malaysia, the Philippines, Sundaman, and Andaman Nicobar, the strong track record positions INOX well as they continue to bid carefully in this sector.
- **Production:** Supplied approximately 145 tanks to major OEM manufacturers in Q1.

Capacity Expansion:

- A serial production line is established at the Kalol plant, which is being augmented to produce around **500-600 tanks** per month (5,000-6,000 units per year).
- The expansion of the existing facility involves a capital expenditure of approximately ₹5-6 crores.
- For future demand (estimated 30,000-40,000 fuel tanks in 3-5 years), the company is considering putting up an extra facility.
- An average fuel tank is sold at ₹5 lakh.

Regulatory Support:

- The Government of India has revised regulations to allow LNG as a fuel for mobile pressure
 vessels in cryogenic applications, including LNG, aligning with SMTPV regulations. This is
 expected to accelerate LNG adoption and drive demand.
- Fueling Stations: Around 45 LNG fueling stations are currently operational or coming up. While new tenders from PSUs have slowed, private companies are emerging. Regulatory

5 August 2025 | 4 |

changes now allow petrol pumps to be converted into fueling stations, addressing land acquisition issues (e.g., Ammani and Rani collaboration). The use of larger tanks by OEMs (990-liter, or two tanks for 2,000 km range) means fewer stations don't hamper operations. Logistic companies are also interested in setting up fueling stations at their premises.

- Cryogenic equipment and tankers are now allowed to use LNG as fuel, further boosting demand. Many companies are adopting LNG to meet carbon capture targets, comply with ESG norms, and benefit from cleaner fuel options
- Awards: Received two prestigious awards at the Financial Express Mobility Award for LNG fuel tank applications and for environmental and sustainability (recognizing work in hydrogen and clean energy).

3. CSD (~19% of Revenue):

ITER Project Success: Following successful completion of vacuum vessel thermal shield work for the ITER project, a major order for the cryostat thermal shield valued at approximately ₹145 crores has been secured.

- Number of Shields: There are around 355 cryostat thermal shields in Tokamak. Out of this,
 VBTS accounted for about 144-150 numbers, and CTS panels are around 200 numbers, all of which require repair
- 4. Beverage Kegs Division approvals received and confident of receiving orders in the coming season via tender process
 - Global Approvals: A major milestone was securing global approval from (AB InBev), the
 world's largest brewery. Approvals are complete with AB inBev and Henkin audit is
 scheduled for Carlsberg due in Sept-Oct. These approvals are expected to strengthen the
 case for ramping up keg volumes.
 - **Distribution Expansion:** Appointed new distributors in the UK, Germany, and the US, strengthening its European and US presence.
 - Order Growth: Received orders worth ₹6.4 crores in Q1 FY26, up from ₹2 crores in the
 previous quarter, indicating growth. Also received Q2 FY26 orders for 28,000 kegs from a
 German company.
 - Challenges and Outlook: Current volumes are still below internal expectations.
 Targeting to sell at least 100,000 kegs this year, with volumes expected to multiply over time once all major approvals are secured.

5. Other KTA's

- ISRO (Third Launch Pad): The tender for the third launch pad is expected in December or early next year, with a three-month bidding period. Inox India anticipates securing approximately 15-20% of the total projected order (which is close to ₹4,000 crores for the third launch), having a better chance due to its experience with the second launch pad.
- Capex: Total targeted capex for the current year (FY26) is around ₹80 crores.

5 August 2025 | 5 |

- **Data Center Demand:** There's a significant opportunity for Inox in the data center sector for cooling purposes (cryostats). The company is evaluating options and plans to start discussions with customers, leveraging its knowledge in technology and engineering.
- **Mini LNG Terminals:** Order flows for mini LNG terminals are expected by the beginning of next year. These are larger orders and require longer timelines for approvals, financial closures, and land acquisitions, but the company is actively discussing with most upcoming projects.

Outlook and Valuations

Inox India is targeting 18-20% revenue growth in FY26, driven primarily by its expanding LNG segment, which contributed 29% of Q1 revenue and is expected to grow over 20% in the next 3-4 years with capacity expansions and regulatory support. The Industrial Gas Solutions and Cryo Scientific divisions continue to deliver strong innovation and order inflows, including a significant ₹145 crore ITER contract. Additionally, Inox has a substantial opportunity in ISRO's Third Launch Pad project, with a potential ₹600-8,00 crore revenue share , reinforcing its position as a key partner in India's strategic infrastructure development.

With a robust ₹415 crore Q1 order inflow and a ₹1,457 crore order book, and a debt free balance sheet with liquidity of Rs 2.75bn Inox is well positioned for sustained, diversified growth

INOX INDIA Ltd @ CMP of Rs. 1,119 trades at 30x P/E on FY27E; we arrive at a target price of Rs.1,316 implying an upside of 18% from current levels. We assign BUY rating on the stock.

5 August 2025 | 6 |

Financials

P&L (Rs mn)	FY23	FY24	FY25	FY26E	FY27E
Net Sales	9,659	11,333	13,060	15,424	18,787
Cost of goods sold	4,327	5,038	5,775	6,694	7,984
Employee Cost	787	1,017	1,100	1,234	1,503
Other Expenses	2,502	2,776	3,340	3,965	4,774
Operating Profit	2,044	2,503	2,844	3,531	4,525
Depreciation	-139	-181	-251	-347	-412
•					
PBIT	1,904	2,321	2,594	3,184	4,113
Other income	202	313	407	447	492
Net Interest (Exp)/Inc	-37	-57	-85	-42	-43
Profit before tax	2,069	2,578	2,915	3,589	4,563
Exceptional Item	-	-	72	-	-
Provision for tax	-522	-618	-729	-897	-1,141
Reported PAT	1,547	1,960	2,258	2,692	3,422
Adjusted PAT	1,547	1,960	2,191	2,692	3,422
Balance Sheet (Rs mn)	FY23	FY24	FY25	FY26E	FY27E
Equity capital	182	182	182	182	182
Reserves	5,313	6,309	8,555	11,065	14,305
Net worth	5,495	6,491	8,737	11,247	14,487
MI	-	-	-	-	-
Non Current Liabilites	279	313	290	440	499
Current Liabilites	5,704	5,427	7,526	6,442	7,729
Total Equity & Liabilities	11,478	12,231	16,553	18,128	22,715
Non Current Assets	1,749	2,712	3,762	4,330	4,797
Fixed Assets	1,638	2,494	3,537	4,083	4,528
Intangible Assets	9	108	98	103	107
Investments	2	2	2	2	2
Loans	2	5	3	3	3
Other Financial Assets	18	57	58	65	73
Other Non Current Assets	80	45	64	73	84
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Current Assets	9,624	9,197	10,911	13,703	17,822
Inventories	4,128	4,338	4,930	5,594	6,672
Loans	6	11	9	9	9
Current investments	2,487	2,465	2,670	2,937	3,231
Trade Receivables	1,429	1,739	2,516	2,972	3,620
Cash and Bank Balances	617	92	235	1,534	3,506
Other Financial Assets	613	54	19	19	19
Other Current Assets	318 26	498	531 -	638	765 -
Current Tax Assets	20	-	-	-	-
Non-Current Asset held for sale	105	108	96	96	96
TOTAL ASSETS	11,478	12,017	14,769	18,128	22,715

5 August 2025 | 7 |

PRT	Cashflow (Rs mn)	FY23	FY24	FY25	FY26E	FY27E
Depreciation 139 181 251 347 412 Net Chip in WC -1,336 106 -1,229 -1,493 -1,532 Interest Expense 37 57 85 42 43 Taxes -522 -618 -729 -897 -1,141 Others 1,767 1,256 1,463 2,678 3,341 Capex -449 -941 -1,284 -898 -860 Net Investments made 738 213 -205 -267 -279 Others -410 447 -2 -2 -2 Chenge in Share capital -1 -1 -1 -2 -2 -2 Change in Debts -434 49 282 -2 -2 Change in Debts -434 49 282 -2 -2 Div. Bolb Tax -1,536 -1,030 -186 -32 -33 Cher Green Exes -1 -1,636 -1,60 -3 <			•••••		•	
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Operating Profit 21.9 22.5 13.7 24.1 28.2 PBIT 22.4 21.9 11.7 22.7 29.2 PAT 18.6 26.7 11.8 22.8 27.1 Per Share (Rs.) Net Earnings (EPS) 17 22 25 30 38 Cash Earnings (CPS) 19 24 28 33 42 Dividend 29 12 28 33 42 Dividend Book Value 61 72 96 124 160 Free Cash Flow 29 12 28 41 50 Valuation Ratios P/E(x) 66 52 45 38 30 P/B(x) 18 16 12 9 7 EV/EBIDTA(x) 44 35 30 25 19 Div. Yield(%) - - - - - - - - - - - - - - - - -	Growth Ratios (%)					
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Net Earnings (EPS) 17 22 25 30 38 Cash Earnings (CPS) 19 24 28 33 42 Dividend Book Value 61 72 96 124 160 Free Cash Flow 29 12 28 41 50 Valuation Ratios P/E(x) 66 52 45 38 30 P/B(x) 18 16 12 9 7 EV/EBIDTA(x) 44 35 30 25 19 Div. Yield(%) - - - - - - - FCF Yield(%) 3 1 2 4 4 4 Return Ratios (%) ROE 28% 30% 26% 24% 24% ROCE 38% 40% 33% 31% 31%	Net Sales Operating Profit PBIT	21.9 22.4	22.5 21.9	13.7 11.7	24.1 22.7	28.2 29.2
Cash Earnings (CPS) 19 24 28 33 42 Dividend Book Value 61 72 96 124 160 Free Cash Flow 29 12 28 41 50 Valuation Ratios P/E(x) 66 52 45 38 30 P/B(x) 18 16 12 9 7 EV/EBIDTA(x) 44 35 30 25 19 Div. Yield(%) - - - - - - - FCF Yield(%) 3 1 2 4 4 Return Ratios (%) ROE 28% 30% 26% 24% 24% ROCE 38% 40% 33% 31% 31%	Net Sales Operating Profit PBIT PAT	21.9 22.4	22.5 21.9	13.7 11.7	24.1 22.7	28.2 29.2
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EV/EBIDTA(x) 44 35 30 25 19 Div. Yield(%) -	Net Sales Operating Profit PBIT PAT Per Share (Rs.) Net Earnings (EPS) Cash Earnings (CPS) Dividend Book Value Free Cash Flow Valuation Ratios	21.9 22.4 18.6 17 19 61 29	22.5 21.9 26.7 22 24 72 12	13.7 11.7 11.8 25 28 96 28	24.1 22.7 22.8 30 33 124 41	28.2 29.2 27.1 38 42 160 50
Div. Yield(%) - <	Net Sales Operating Profit PBIT PAT Per Share (Rs.) Net Earnings (EPS) Cash Earnings (CPS) Dividend Book Value Free Cash Flow Valuation Ratios P/E(x)	21.9 22.4 18.6 17 19 61 29	22.5 21.9 26.7 22 24 72 12	13.7 11.7 11.8 25 28 96 28	24.1 22.7 22.8 30 33 124 41	28.2 29.2 27.1 38 42 160 50
FCF Yield(%) 3 1 2 4 4 Return Ratios (%) ROE 28% 30% 26% 24% 24% ROCE 38% 40% 33% 31% 31%	Net Sales Operating Profit PBIT PAT Per Share (Rs.) Net Earnings (EPS) Cash Earnings (CPS) Dividend Book Value Free Cash Flow Valuation Ratios P/E(x) P/B(x)	21.9 22.4 18.6 17 19 61 29	22.5 21.9 26.7 22 24 72 12	13.7 11.7 11.8 25 28 96 28	24.1 22.7 22.8 30 33 124 41	28.2 29.2 27.1 38 42 160 50
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5 August 2025 | 8 |

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5 August 2025 | 9 |

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5 August 2025 | 10 |