



SCIL reported a muted Q3 FY26 performance with Revenue/EBITDA down 12%/6% YoY however PAT is up by 1% to Rs. 5.6 bn/Rs. 0.9 bn/Rs. 0.8 bn respectively. The delayed withdrawal of monsoon (towards end of october) resulted in delayed Rabi sowing. Despite softer domestic volumes, pricing remained stable across categories, reflecting strong channel discipline and portfolio positioning. Export performance improved due to shipment in Japan, Africa and Asia(ex – India) partly offset by lower sales in South America and Europe. Gross margin expanded 522 bps YoY on account of favorable mix leading to 98bps margin improvement. For 9M FY26, Revenue/EBITDA/PAT grew 3%/5%/10% YoY to Rs. 25 bn/Rs. 5.3 bn/Rs. 4.4 bn respectively, supported by steady realizations and controlled operating costs.

New product launches like Lentigo (rice herbicide), Yunico and Yunico Flow (insecticide), Ormine (fungicide) and Excalia Max (fungicide) gained traction, while Topgrain (Bio-rational) is likely to be launched in the upcoming Kharif Season. In 9M FY26, Insecticides formed 41% of revenue, followed by Herbicides 24%, PGRs (9%), and Fungicides (9%). The company remains debt-free with cash and investments of Rs. 21.6 bn as of Dec'25. Working capital efficiency has taken hit with NWC days to 80 (vs. 68 YoY) driven by increase in inventory days, however improvement in receivables management and collection to 30.5 bn in 9M FY26. SCIL plans to deploy cash into ongoing and announced project at Dahej, Bhavnagar, and Tarapur, While also evaluating opportunities beyond agrochemicals. The company has approved capex of Rs 550 Mn and Rs 100Mn at Bhavnagar and Tarapur respectively for SCC-innovated molecules, both targeted for completion by Q4 FY27. The Dahej greenfield project, envisaged as SCC's global manufacturing hub, involves a total potential capex of Rs 5-6 billion. Phase 1 investment of Rs 2.5-3 bn is expected post feasibility approval, with commercial revenues likely to commence from FY28.

Financial Summary

Y/E Mar (Rs mn)	FY22	FY23	FY24	FY25	FY26e	FY27e	FY28e
Net sales	30,612	35,110	28,439	31,485	31,502	35,740	42,192
EBIDTA	5,999	6,666	4,746	6,321	6,058	7,144	8,601
Margins	19.6	19.0	16.7	20.1	19.2	20.0	20.4
PAT (adj)	4,236	5,022	3,695	5,056	5,089	6,157	7,483
Growth (%)	22.6	18.6	-26.4	37.0	-1.9	21.5	22.0
EPS	8.49	10.06	7.40	10.13	9.95	12.09	14.75
P/E (x)	53	44	60	44	45	37	30
P/B (x)	12	9	9	8	7	6	5
EV/EBITDA (x)	36	33	46	34	35	30	24
RoE (%)	24	23	15	19	16	17	18
ROCE (%)	34	31	21	26	22	23	24
RoIC (%)	32	33	27	32	30	31	34

Source: Company, Dalal & Broacha Research

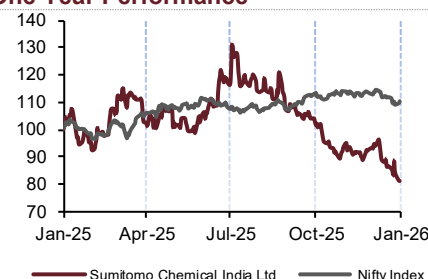
Rating	TP (Rs)	Up/Dn (%)
BUY	564	40

Market Data

Current price	Rs	404
Market Cap (Rs.Bn)	(Rs Bn)	202
Market Cap (US\$ Mn)	(US\$ Mn)	2,199
Face Value	Rs	10
52 Weeks High/Low	Rs	665 / 396.2
Average Daily Volume	('000)	1,543
BSE Code		542920
Bloomberg		SUMICHEM.IN

Source: Bloomberg

One Year Performance



Source: Bloomberg

% Shareholding	Dec-25	Sep-25
Promoters	75	75
Public	25	25
Total	100	100

Source: Bloomberg

Key Risks:

- Product Ban
- Effect of low or erratic rainfall
- Change in government policies
- Parent having delisted subsidiary companies in past

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Of the Phase 1 capex, approximately Rs1.5 bn will be invested in a project to manufacture a herbicide intermediate at Dahej for supply to the parent company. Additionally, at Tarapur, fitment for two additional molecule (one fungicide and one herbicide) at the existing facility will require a capex of 100 Mn.

With continues focus on ground level demand generation of high gross margin speciality products and disiciplined cost control laying the groundwork for FY27 assuming a normal monsoon. The company continues to leverage SCC Japan's R&D and global manufacturing integration to drive sustainable long-term leadership in the agrochemical sector.

Key financial highlights

- Revenues at ₹5,680Mn, -12%YoY/-39%QoQ
- EBITDA (Excl OI) at ₹955Mn, -6%YoY/-54%QoQ
- Adj PAT at ₹876Mn,1%YoY/-51%QoQ
- Gross Margin came in at 47.4% vs 42.1% YoY/43.1% QoQ
- Gross Margin saw improvement of 522 bps on YoY basis
- EBITDA Margin (Excl OI) came in at 17.5% vs 16.5% YoY/23.4% QoQ
- EBITDA Margin (Excl OI) saw improvement of 98 bps on YoY basis

Capex Pipeline Underway; Dahej to Anchor Long-Term Growth

SCIL has approved Rs. 550mn for a second plant at Bhavnagar to manufacture an SCC innovated molecule for global markets and Rs 100 Mn at Tarapur for domestic production of the newly launched Excalia Max, with both projects targeted for completion by Q4 FY27. The upcoming Dahej greenfield site, with a total investment potential of Rs 5-6 bn, will serve as SCC's global manufacturing hub; Phase-1 capex of Rs 2.5-3 bn (including Rs 1.5 bn for a herbicide intermediate for the parent company) is expected post-feasibility with revenues from FY28, while additional Rs 100 mn at Tarapur for two new molecule is slated for FY28.

Cash-Rich Balance Sheet; Efficient Working Capital Management

The company remains debt-free with cash and liquid investments of Rs. 21.6 bn as of Dec'25. Net working capital days declined to 80 (vs. 68 YoY) on the back of inventory days however improvement in receivable management and collections Rs. 30.5 bn in 9M FY26. SCIL continues to deploy capital prudently, focusing on announced capex and exploring new opportunities beyond agrochemicals. There are no plans for special dividend payouts, as management prioritizes reinvestment into growth and capability building.

Outlook: FY27 Recovery and Global Stabilization to Support

Management expects volume recovery in FY27, driven by healthy improving rural sentiment. The global agrochemical market is showing early signs of stabilization after two years of destocking. SCIL remains focused on profitability, disciplined channel execution, and leveraging SCC Japan's R&D strength. FY27 is being positioned as a transition year aimed at restoring growth momentum through innovation-led, margin-accretive expansion.

DID YOU KNOW?

- **EXCALIA MAX®**, powered by the novel active **INDIFLIN®**, delivers next-gen protection for soybeans against key diseases like Asian rust and target spot.
- **INDIFLIN®** is a cutting-edge SDHI fungicide rapidly gaining global recognition for its high-performance disease control.
- Sumitomo Chemical is expanding its **INDIFLIN®**-based product portfolio worldwide, positioning it as a core growth engine in the crop protection business.
- **Lentigo** Herbicide offers broad-spectrum weed control in rice, with longer-lasting protection and easy application, enhancing field productivity.

Observations & Presentation KTA's

1. Financial Performance and Margin Drivers

- **Strategic Shift:** The primary driver for margin improvement was the discontinuation of the **animal nutrition business**, which was a low-single digit margin business.
- **Product Mix:** The company is prioritizing **high-margin specialty and patented products** over low-margin products where competition is aggressive. They have intentionally reduced marketing budgets for low-margin segments to focus on more profitable turnover.

2. Domestic Demand and Market Trends

- **Seasonal Delays:** Q3 performance was impacted by heavy rains in October, which prevented farmers from spraying and reduced consumption. The **Rabi season** was subsequently delayed from its typical mid-December start.
- **Current Traction:** Starting **January traction has improved**, however not "exciting," as the entire year has been challenging.

3. Volume Growth and Regulatory Hurdles

- **Flattish Volumes:** Overall volume growth was flattish. Aside from the exit from the animal nutrition business, the main drag on volume was the **biorational products segment** (which accounts for single digit contribution to revenue).
- **Regulatory Challenges:** Biorational products faced delays in state-level approvals following central government clearance in October. These regulatory issues should be resolved by **March**.

4. Capital Expenditure (Capex) and Capacity Expansion

- **Dahej Site:** A new **150 crore project** was announced for an intermediate used in a high-profile herbicide. This is part of a larger planned investment of **250 to 300 crores** at Dahej, which is designated as a strategic site for global patented products.
- **Asset Returns:** The Dahej investment is expected to deliver a **2x asset turn** and maintain an **EBITDA margin profile of approximately 17%-20%**, in line with the company average.
- **Tarapur Facility:** Total Capex at Tarapur will reach **90 to 100 crores**, with a revenue potential of **200 to 250 crores plus**.

5. International Strategy and Japan Exports

- **Export Slowdown:** Growth in exports to Japan has been slower than originally anticipated (125–128 crores in the first nine months)
- **Strategic Pivot:** Due to the Japan slowdown, the company converted the Tarapur facility to produce CTPR, a high-growth molecule for the **domestic market**, where margins are higher.
- **Future Utilization:** The Tarapur facility is expected to be fully utilized by the end of the year, with a revenue split of roughly **50% exports and 50% domestic**. Incremental growth in Japan exports is not budgeted for the next year but is expected the year after.

6. Pricing Outlook and Global Market

- **Domestic Pricing:** Prices have remained **stable for the last 1.5 to 2 years**. We do not budget for significant price increases or drops in the near-to-medium term.

Global/China Influence: While there are rumors of price increases due to China potentially reducing export incentives, outlook remains **cautious** until these changes are officially implemented to avoid losing volume.

Valuation & Outlook

While Q3 demand remained weak due to weather disruptions and delayed Rabi, the operating narrative is steadily strengthening—channel inventories have normalized, regulatory bottlenecks in biorationals are likely to ease by Q4, and the product pipeline (Excalia, Lentigo, Yunico, Topgrain) along with integration-led capex at Dahej and Tarapur should support a gradual volume recovery. With stable pricing, structurally higher margins post portfolio clean-up, and a strong net cash balance sheet funding multi-year capex, SCIL is well positioned for a **volume-led earnings recovery from FY27 onwards**, with additional optionality from exports and higher utilization of new assets.

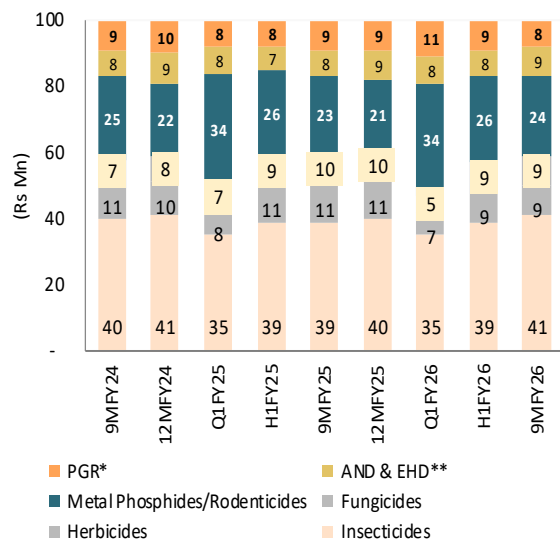
At the current price of ~Rs 404, SCIL trades at ~37x FY27e EPS of Rs 12.1 and ~30x FY28e EPS of Rs 14.75. While near-term earnings remain subdued, the company has meaningfully improved the quality of its earnings through exit from the low-margin animal nutrition business, sharper focus on branded/specialty products and sustained pricing discipline, which has lifted margin sustainability and cash generation. We roll forward our earnings base and value the stock at 40x our rolled-over Dec'27 earnings (expected EPS ~Rs 14.2), this yields a **target price of ~Rs 564**, and we maintain our **BUY** rating.

Quarterly Result Analysis

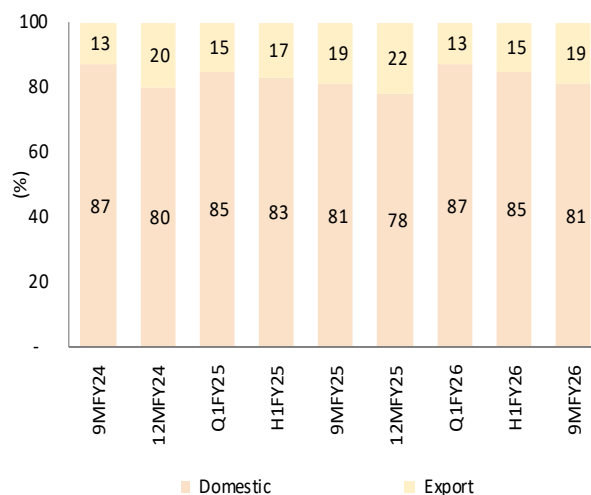
(Rs.Mn)	Q3FY26	Q3FY25	YoY Growth (%)	Q2FY26	QoQ Growth (%)
Revenue	5,680	6,419	-12%	9,298	-39%
Other Income	370	312	18%	388	-5%
Total RM Cost	2,989	3,714	-20%	5,292	-44%
Gross Profit	2,690	2,705	-1%	4,006	-33%
Employee Expense	654	683	-4%	695	-6%
Other Expenses	1,041	961	8%	1,130	-8%
Total Expenses	4,685	5,358	-13%	7,118	-34%
EBITDA (Excluding OI)	995	1,061	-6%	2,180	-54%
Depreciation	167	191	-12%	168	0%
EBIT / PBIT	1,197	1,183	1%	2,401	-50%
Finance Costs	20	18	13%	22	-10%
EBT/ PBT	1,016	1,165	-13%	2,378	-57%
Tax Expense	258	291	-11%	601	-57%
Adj PAT	876	869	1%	1,778	-51%
Adj Earning Per Share	1.76	1.74	1%	3.56	-51%
Margins (%)			(In bps)		(In bps)
Gross Margins	47.4%	42.1%	522	43.1%	429
EBITDA Margins (Excl OI)	17.5%	16.5%	98	23.4%	-593
PAT Margins	14.5%	12.9%	157	18.4%	-387
As a % to sales					
RM as a % to sales	52.6%	57.9%		56.9%	
EE Cost as a % to sales	11.5%	10.6%		7.5%	
Other exps as a % to sales	18.3%	15.0%		12.2%	

Source: Dalal & Broacha Research

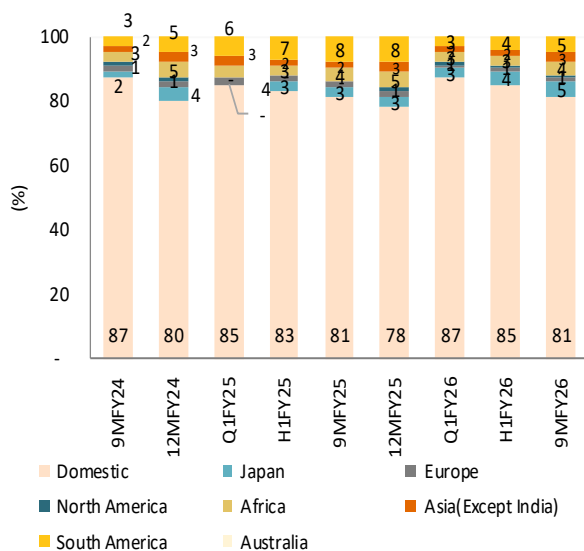
Revenue Mix (%)



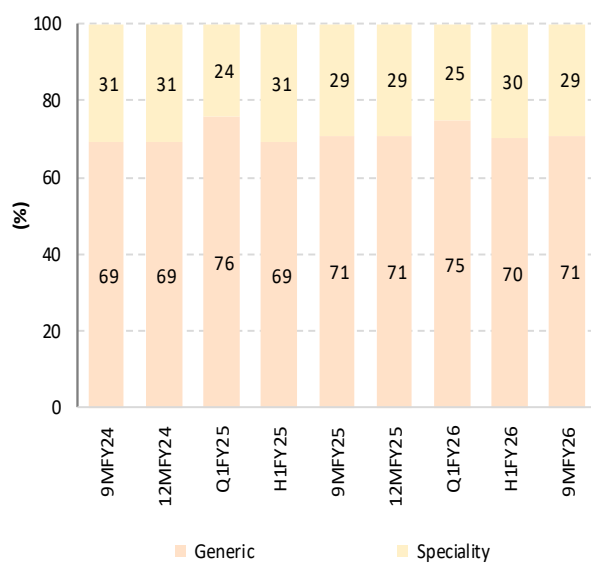
Geographic Breakup (%)



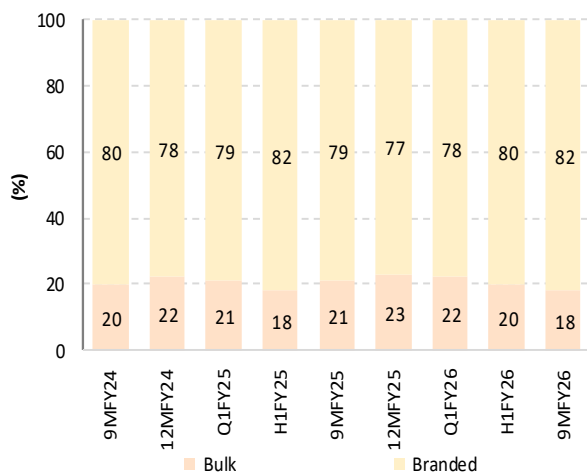
International Rev Mix (%)



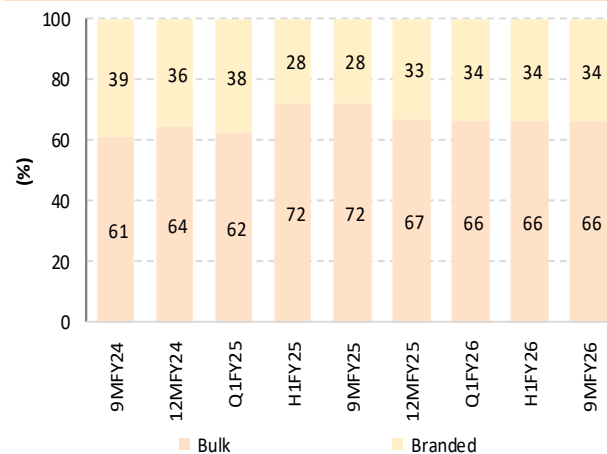
Segment Breakup (%)



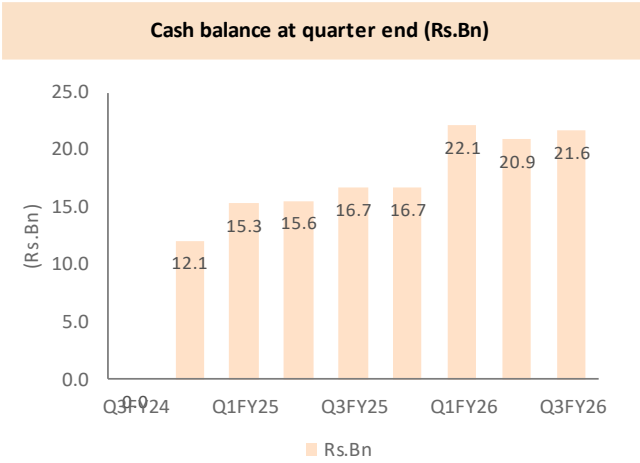
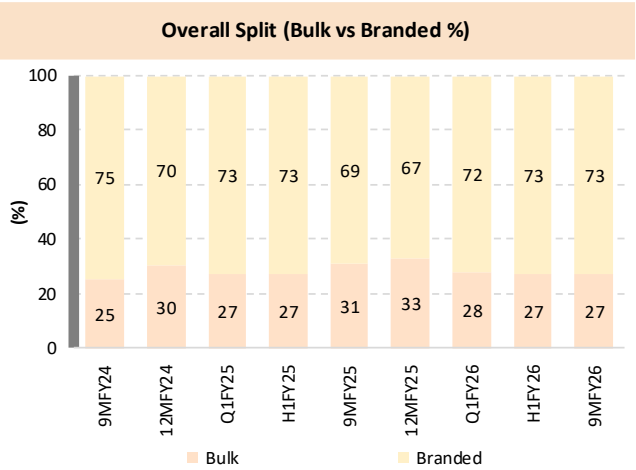
Domestic (Bulk vs Branded %)



Exports (Bulk vs Branded %)



Source: Dalal & Broacha Research, Company



Source: Dalal & Broacha Research, Company

Financials

P&L (Rs mn)	FY22	FY23	FY24	FY25	FY26e	FY27e	FY28e
Net Sales	30,612	35,110	28,439	31,485	31,502	35,740	42,192
Operating Expenses	-19,080	-22,706	-17,751	-18,589	-18,271	-20,729	-24,471
Employee Cost	-2,020	-2,184	-2,320	-2,647	-2,795	-3,141	-3,865
Other Expenses	-3,513	-3,554	-3,623	-3,928	-4,377	-4,726	-5,255
Operating Profit	5,999	6,666	4,746	6,321	6,058	7,144	8,601
Depreciation	-448	-519	-622	-661	-656	-724	-916
PBIT	5,551	6,147	4,124	5,661	5,402	6,420	7,685
Other income	268	449	957	1,201	1,478	1,894	2,411
Interest	-62	-54	-51	-59	-76	-84	-92
PBT	5,757	6,542	5,029	6,803	6,804	8,231	10,004
Profit before tax	5,757	6,542	5,029	6,803	6,643	8,070	9,843
Provision for tax	-1,522	-1,520	-1,332	-1,738	-1,674	-2,034	-2,480
Profit & Loss from	-	-	-	-	-	-	-
Reported PAT	4,235	5,022	3,697	5,065	4,969	6,036	7,362
MI	0	-	-2	-9	-	-	-
Owners PAT	4,236	5,022	3,695	5,056	4,969	6,036	7,362
Adjusted Profit	4,236	5,022	3,695	5,056	5,089	6,157	7,483

Balance Sheet (Rs mn)	FY22	FY23	FY24	FY25	FY26e	FY27e	FY28e
Equity capital	4,991	4,991	4,991	4,991	4,991	4,991	4,991
Reserves	14,281	18,826	19,424	24,020	28,244	33,374	39,632
Net worth	19,272	23,818	24,416	29,011	33,235	38,366	44,624
MI	0	0	30	39	49	49	49
Non Current Liabilities	738	702	793	1,133	1,131	1,299	1,513
Current Liabilities	10,086	9,172	7,895	9,461	9,324	10,472	12,219
TOTAL LIABILITIES	30,096	33,691	33,133	39,644	43,739	50,186	58,405
Non Current Assets	4,876	5,812	6,404	9,441	9,782	11,494	12,683
Fixed Assets	3,892	4,678	5,427	5,213	5,571	7,130	8,023
Right of Use Assets	364	332	425	635	615	765	960
Financial Assets	301	359	71	1,397	1,397	1,398	1,496
Deferred Tax Asset	216	349	384	387	387	387	387
Advances	8	6	68	1,752	1,752	1,752	1,752
Assets	95	87	28	57	60	63	66
Current Assets	25,220	27,879	26,729	30,203	33,957	38,691	45,721
Current investments	3,560	2,388	3,457	4,572	5,236	5,997	6,868
Inventories	9,378	8,887	6,104	7,037	7,008	7,951	9,386
Trade Receivables	8,431	9,461	7,159	7,834	8,631	9,792	11,559
Cash and Bank Balances	791	3,028	1,833	428	2,749	4,461	7,178
Advances	5	5	1,812	1,019	1,019	1,019	1,019
Other Financial Assets	1,745	2,849	5,365	8,145	8,145	8,145	8,145
Other Current Assets	1,310	1,261	998	1,169	1,169	1,327	1,566
TOTAL ASSETS	30,096	33,691	33,133	39,644	43,739	50,186	58,405

Cashflow (Rs mn)	FY22	FY23	FY24	FY25	FY26e	FY27e	FY28e
Net Profit	4,236	5,022	3,695	5,056	4,969	6,036	7,362
Add: Dep. & Amort.	448	519	622	661	656	724	916
Cash profits	4,684	5,541	4,317	5,716	5,625	6,760	8,278
(Inc)/Dec in							
-Sundry debtors	51	-1,029	2,301	-675	-797	-1,161	-1,768
-Inventories	-1,834	491	2,783	-932	29	-943	-1,435
-Loans/advances	-1,209	-1,182	-3,997	-3,843	-3	-160	-243
-Current Liab and Provisions	-620	-912	-1,249	1,660	-119	1,166	1,766
Change in working capital	-3,612	-2,633	-162	-3,790	-891	-1,098	-1,679
CF from Oper. activities	1,072	2,908	4,155	1,927	4,734	5,662	6,599
CF from Inv. activities	-2,374	-159	-2,246	-3,098	-1,658	-3,194	-2,973
CF from Fin. activities	-327	-513	-3,105	-234	-756	-756	-909
Cash generated/(utilised)	-1,629	2,237	-1,195	-1,405	2,321	1,712	2,717
Cash at start of the year	2,421	791	3,028	1,833	428	2,749	4,461
Cash at end of the year	791	3,028	1,833	428	2,749	4,461	7,178

Ratios	FY22	FY23	FY24	FY25	FY26e	FY27e	FY28e
GM	37.7	35.3	37.6	41.0	42.0	42.0	42.0
OPM	19.6	19.0	16.7	20.1	19.2	20.0	20.4
NPM	13.7	14.1	12.6	15.5	15.4	16.4	16.8
Tax rate	-26.4	-23.2	-26.5	-25.5	-25.2	-25.2	-25.2
Growth Ratios (%)							
Net Sales	15.7	14.7	-19.0	10.7	0.1	13.5	18.1
Operating Profit	23.2	11.1	-28.8	33.2	-4.2	17.9	20.4
PBIT	26.1	10.7	-32.9	37.3	-4.6	18.8	19.7
PAT	22.6	18.6	-26.4	37.0	-1.9	21.5	22.0
Per Share (Rs.)							
Net Earnings (EPS)	8.49	10.06	7.40	10.13	9.95	12.09	14.75
Cash Earnings (CPS)	9.38	11.10	8.65	11.45	11.27	13.54	16.59
Dividend	1.00	1.20	5.90	1.52	1.49	1.81	2.21
Book Value	38.61	47.72	48.91	58.12	66.58	76.86	89.40
Free Cash Flow	-0.46	2.71	4.97	1.66	5.96	4.70	5.88
Valuation Ratios							
P/E(x)	53	44	60	44	45	37	30
P/B(x)	12	9	9	8	7	6	5
EV/EBIDTA(x)	36	33	46	34	35	30	24
Div. Yield(%)	0.22	0.27	1.32	0.34	0.33	0.41	0.50
FCF Yield(%)	-0.10	0.61	1.11	0.37	1.33	1.05	1.32
Return Ratios (%)							
ROE	24%	23%	15%	19%	16%	17%	18%
ROCE	34%	31%	21%	26%	22%	23%	24%
RoIC	32%	33%	27%	32%	30%	31%	34%

Source: Dalal & Broacha Research

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