



## Back on track, assign a BUY rating!!!

IIFL Finance reported strong rebound in its profitability led by strong growth in the gold loan AUMs. PAT (pre-NCI) came in at INR 2514 mn, up by 208% qoq (-42% yoy) reflecting profits are improving quarter on quarter. Total comprehensive income (post NCI) stood at INR 1983 mn, up by 338% qoq. Total AUM grew by 10% qoq to INR 783.4 bn. Growth came back strongly across all segments especially for gold loans which grew by 40% qoq to INR 210 bn (27% share). While home loans/business loans grew by 4.2%/2% resp. to INR 316 bn/ INR 142 bn; which has 40%/18% share in the total AUMs. On the other hand, MFI loans (12.6% share) continue to consolidate which declined by 24.7% yoy/4.6% qoq in the wake asset quality pain in the sector. Calculated spreads on the total AUMs improved by 5 bps qoq to 3.58%. There was rise in yield on total AUMs by 37 bps to 13.3% and cost of funds by 32 bps qoq to 9.7%. Interest spread (on-book assets) was at 7.1% similar to last quarter. On the asset quality side, GNPA/NNPA came down to 2.23% in Q4 vs. 2.42% in Q3 while total PCR stands at 53.6% levels. Management has given guidance of credit cost of 2.5-2.7% for FY26 vs. 2.8% seen in FY25 period. We estimate credit cost of 2.7%/2.5% for FY26e/FY27e period respectively

## Financial Summary

Y/E Mar (Rs Bn)	FY23	FY24	FY25	FY26E	FY27E
PAT	16078	19742	5781	12942	17527
Owners PAT	15003	17635	3735	10486	14581
EPS (Rs)	39.4	46.4	8.8	24.7	34.3
Adj BVPS	217.6	259.1	271.6	295.4	348.4
P/E (x)	9.4	8.0	42.1	15.0	10.8
P/ABV (x)	1.7	1.4	1.4	1.3	1.1
RoE (%)	19.4	18.0	3.2	8.1	10.3
RoA (%)	3.0	3.1	0.6	1.4	1.7

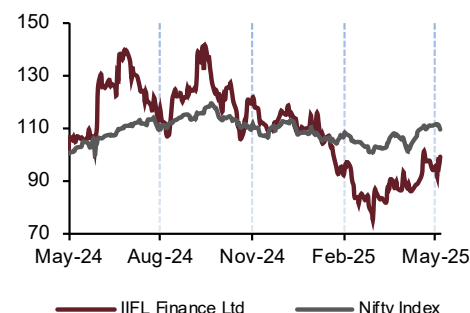
Source: Dalal &amp; Broacha Research, Company

Rating	TP (Rs)	Up/Dn (%)
<b>BUY</b>	<b>525</b>	<b>41</b>

## Market data

Current price	Rs	373
Market Cap (Rs.Bn)	(Rs Bn)	158
Market Cap (US\$ Mn)	(US\$ Mn)	1,846
Face Value	Rs	2
52 Weeks High/Low	Rs	560.6 / 279.8
Average Daily Volume	('000)	2,627
BSE Code		542773
Bloomberg		IIFL.IN
Source: Bloomberg		

## One Year Performance



Source: Bloomberg

% Shareholding	Mar-25	Dec-24
Promoters	25.0	25.0
Public	75.0	75.0
<b>Total</b>	<b>100.0</b>	<b>100.0</b>

Source: BSE

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## Future Outlook

- Management expects home loans to grow by 15-18%, gold loans 25-30%, MSME loans 25-30% and micro-finance loans by 5-10% for FY26 period
- Avg. interest spread will be 6.9-7% in FY26 vs. 6.7% in FY25
- Opex/Avg. AUM is expected to be 4.2-4.3% in FY26 vs. 4.1% in FY25
- Loan loss provisions of 2.5-2.7% in FY26 vs. 3.1% in FY25
- ROE of ~16% vs. 3.4% in FY25

## Valuations

Overall, numbers are quite encouraging; we expect this momentum to continue in FY26 period as well – we estimate PAT to show strong growth of 124%/35% respectively for FY26e/FY27e period on the back of healthy AUM growth of 19.5% CAGR over the next 2 years. Management said that MFI stress is likely to get over in next one quarter. Apart from this, the NBFC has strengthen its board and making significant headways in bringing digital transformation; one of them includes AI based under-writing, automated collections, and enhanced customer engagement tools, which have accelerated loan disbursals and boosted operational efficiency

Current valuations of 1.3x/1.1x on FY26e/FY27e ABV are inexpensive given ROA/ROE will improve sharply to 1.7%/10.3% by FY27e vs. 0.6%/3.2% in FY25. **We revise our rating on the stock to BUY (from NEUTRAL earlier) with revised TP of INR 525, giving us upside of 42% from current levels** (discounting its FY27e ABV by 1.5x). At current juncture, IIFL Finance remains one of our high conviction ideas as relative upside in this stock could be sizeable compared to peers.

## Results & Concall Highlights Q4FY25

- IIFL Finance reported strong rebound in its profitability led by strong growth in the gold loan AUMs. PAT (pre-NCI) came in at INR 2514 mn, up by 208% qoq (-42% yoy) reflecting profits are improving quarter on quarter. Total comprehensive income (post NCI) stood at INR 1983 mn, up by 338% qoq. For the full year, PAT stands at INR 5781 cr in FY25, 71% down as compared to previous year.
- **Post embargo, AUM growth is rebounding led by gold loan AUMs**
  - Total AUM grew by 10% qoq to INR 783.4 bn. Growth came back strongly across all segments especially for gold loans. This rebound reflects strong recovery momentum, especially after the RBI embargo on gold loans was lifted
  - Gold loans grew by 40% qoq to INR 210 bn (27% share) – this compares to ~INR 240 bn of gold AUMs pre-embargo. While home loans/business loans grew by 4.2%/2% resp. to INR 316 bn/ INR 142 bn; which has 40%/18% share in the total AUMs. On the other hand, MFI loans (12.6% share) continue to consolidate which declined by 24.7% yoy/4.6% qoq in the wake asset quality pain in the sector.
  - Off-book assets after declining for several quarters, showed growth of 7.8% qoq to INR 2234 bn (30% share in the overall AUMs). Within this, co-lending assets grew sharply by 15% qoq to INR 106 bn vs. assigned assets witnessing 3% qoq growth to reach INR 128 bn. Overall, off-book assets currently contribute ~30% in the total AUMs vs. 40% share seen in the pre-embargo period.
  - AUM growth guidance – Management has given detailed loan growth guidance across segments for FY26 period. It expects home loans to grow by 15-18%, gold loans by 25-30%, MSME loans 25-30%, MFI 5-10% - this shall result in overall AUM growth of 18-19% in FY26. While we estimate total AUMs to grow by 19.5% CAGR over FY25-27e period led by all-round growth across all segments
- **Spreads largely maintained**
  - Calculated spreads on the total AUMs improved by 5 bps qoq to 3.58%. There was rise in yield on total AUMs by 37 bps to 13.3% and cost of funds by 32 bps qoq to 9.7%. Interest spread (on-book assets) was at 7.1% similar to last quarter.
  - Gold loan yields improved by 20 basis points (bps) quarter-on-quarter (QoQ) in Q4FY25. This uptick marks a reversal after a period of competitive rate offerings, which were introduced to regain market share post-RBI embargo.
  - During the quarter, it successfully raised \$425 million (INR 3,650 cr) through an MTN dollar bond and INR 500 cr via NHB refinance. Domestically, it further strengthened our capital base by raising INR 1,500 cr through local NCD issues and fresh term loans of about INR 2,800 cr from banks. It also secured final approval for \$100 million (~INR 830 cr) from AIIB, with disbursement expected in June. Additional funding initiatives are underway, including \$50-75 million from NDB, \$300 million from ADB amongst others.
  - Going forward, management has said spread of 6.9-7% implying not major fall is expected. As per our estimates, calculated spreads will be largely maintained at 6.2% for FY26 period vs. 6.1% seen in FY25 and 8.8% in FY24. Improvement in the credit growth, lower NPAs, improved CD ratio – all this shall enable the NBFC to sustain spreads (there is higher probability of upside risks to our spreads assumptions).

- **Management is highlighted that MFI stress is likely in next one quarter**
  - GNPA/NNPA came down to 2.23% in Q4 vs. 2.42% in Q3 while total PCR stands at 53.6% levels
  - During the quarter, partial MFI portfolio was sold to ARC which resulted in INR 50-60 cr write-back of provisions due to sale.
  - Otherwise, there was improvement in the micro-finance asset quality across buckets for e.g. 1-30 dpd, 31-90 dpd, >90 dpd was at 1.5%/2.9%/4.8% vs. 2.2%/4%/5.1% on qoq basis. Management feels that in next one quarter MFI asset quality pain is likely to get over. It highlighted Karnataka state witnessed sharp recovery in collections for the month of March 2025; while trends are similar for the month of April 2025. Also, Tamilnadu collections are holding up well as per management.
  - Similarly, there was improvement in the asset quality in the home, MSME and gold loan assets as well; 90+ dpd stands at 1.4%/3.8%/0.5% vs. 1.3%/4%/0.7% on qoq basis respectively.
  - Management has given guidance of credit cost of 2.5-2.7% for FY26 vs. 2.8% seen in FY25 period. We estimate credit cost of 2.7%/2.5% for FY26e/FY27e period respectively
- **Strengthening compliance framework** - IIFL Finance has strengthened its compliance framework to fully comply with the RBI's Scale-Based Regulation (SBR) for Upper Layer NBFCs by implementing key initiatives such as establishing independent board committees for audit, risk, and governance, conducting quarterly stress testing, and appointing a dedicated Chief Compliance Officer. The company is also advancing significant automation of compliance processes across its extensive network of over 4,900 branches, enabling real-time monitoring and swift corrective actions. These measures enhance proactive oversight, ensure regulatory adherence, and reinforce IIFL Finance's position as a trusted and responsible financial institution, well-prepared to meet evolving regulatory requirements.

### Strong board team














#### *Distinguished board of directors in the company & its subsidiaries*



 <b>A K Purwar</b> Chairman & Non-Executive Director Former Chairman, SBI				
 <b>Nirmal Jain*</b> Managing Director <b>Founder, IIFL Group</b>	 <b>R Venkataraman*</b> Joint Managing Director <b>Co-founder, IIFL Group</b>	 <b>Srinivasan Sridhar</b> Chairman & Non-Executive Director <b>Former Chairman, NHB</b>	 <b>Govinda Rajulu Chintala</b> Chairman & Independent Director <b>Former Chairman, NABARD</b>	 <b>Kalengada Mandanna Nanaiah</b> Independent Director <b>Former MD, Equifax</b>
 <b>Gopalakrishnan Soundarajan</b> Non-Executive Director <b>Fairfax Nominee</b>	 <b>Ramakrishnan Subramanian*</b> Independent Director <b>Former CEO, Shriram Capital</b>	 <b>Monu Ratra</b> Executive Director <b>CEO, IIFL Home Finance</b>	 <b>Mohua Mukherjee</b> Independent Director <b>Former World Bank Consultant</b>	 <b>Sistla Uma Shanmukhi</b> Independent Director <b>Former MD &amp; CEO, SBI-SG</b>
 <b>Nirma Bhandari</b> Independent Director <b>Partner, ANB Global</b>	 <b>Nihar Niranjan Jambusaria*</b> Independent Director <b>Former President, ICAI</b>	 <b>Kabir Mathur</b> Nominee Director <b>ADIA Nominee</b>	 <b>Mathew Joseph</b> Independent Director <b>Former CRO, HDFC Limited</b>	 <b>N Venkatesh</b> Managing Director <b>MD, IIFL Samasta Finance</b>
 <b>Bijou Kurien</b> Independent Director <b>Former COO, Titan</b>	 <b>T S Ramakrishnan</b> Non-Executive Nominee Director <b>LIC Nominee</b>	 <b>Venkataramanan Anantharaman</b> Independent Director <b>Former Corporate Finance Head, Standard Chartered</b>	 <b>Mohan Sekhar</b> Independent Director <b>ED, Accenture</b>	 <b>Shivaprakash Deviah</b> Whole-time Director <b>CIO, IIFL Samasta Finance</b>
<i>*Denotes common directors on the board of parent and subsidiaries</i>				
IIFL Finance Board		IIFL Home Finance Board		IIFL Samasta Finance Board

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## Experienced management team

 <p><b>Nirmal Jain</b> Managing Director PGDM-IIMA, CA, CWA</p> <p>Founded and led IIFL since 1995. Worked with Unilever for 5 years</p>	 <p><b>R Venkataraman</b> Joint Managing Director PGDM-IIMB, BE – IIT, Kharagpur</p> <p>Co-founder of IIFL. Worked with ICICI Bank, Barclays</p>	 <p><b>Monu Ratra</b> CEO, IIFL Home Finance Qualified Architect, MBA</p> <p>Experience of 25+ years HDFC, ICICI Bank, Indiabulls Housing</p>	 <p><b>N Venkatesh</b> MD, IIFL Samasta Finance Leadership program in Microfinance at Harvard</p> <p>Experience of 25+ years Founder, Samasta Microfinance prior to acquisition by IIFL</p>
 <p><b>Kapish Jain</b> Chief Financial Officer CA, CWA, CS</p> <p>Experience of 25+ years PNB Housing, AU, ICICI Pru Life, Deutsche Bank</p>	 <p><b>Abhiram Bhattacharjee</b> Chief Operating Officer PGDM-IIMB, ME – IIT, Kanpur</p> <p>Experience of 29+ years Kotak Group, Morgan Stanley, E&amp;Y, ICICI Securities</p>	 <p><b>Pranav Dholakia</b> Chief Risk Officer MBA, CA</p> <p>Experience of 25+ years Edelweiss Financial Services</p>	
 <p><b>Preeti Kannan</b> Chief Human Resource Officer MBA-HR, MS-Psychotherapy &amp; Counselling</p> <p>Experience of 26+ years Kotak Bank, Bajaj Finance, Fujitsu, Oracle, Mindtree</p>	 <p><b>Kirti Timmanagoudar</b> Head - Co lending &amp; Strategic Alliances MBA</p> <p>Experience of 23+ years Co-founder &amp; Partner, BrickEagle Frost &amp; Sullivan, Geojit, First Global</p>	 <p><b>Rahul Sanklecha</b> Head – Credit &amp; Policy FRM, MBA, BE</p> <p>16+ years of credit &amp; policy experience Poonawalla Fincorp, Lendingkart, ICRA</p>	
 <p><b>Shivalingam Pillai</b> Chief Compliance Officer CA, CWA, CS</p> <p>Experience of 25+ years Mahindra Finance, HDFC Sales</p>	 <p><b>Mayank Sharma</b> Head – Internal Audit MBA, Leadership programs from IIMC, ISB</p> <p>Experience of 23+ years in wealth management, broking, insurance and lending in IIFL Group of companies</p>	 <p><b>Gaurav Sharma</b> Chief Technology Officer BE – IIT, Roorkee</p> <p>Experience of 29+ years L&amp;T Finance, MaxLife Insurance, TCS (Founding TCS Bancs member)</p>	

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- Capital position comfortable** - The consolidated capital adequacy ratio (CRAR) (computed) stood at 29.0%, whereas the same for housing finance stood at 47.2%; microfinance stood at 32.4% and standalone NBFC stood at 18.5% as of FY25 comfortably above the regulatory minimum of 15% across the group.
- Digital Transformation underway** - IIFL Finance's digital transformation strategy is at the heart of its growth plans, seamlessly integrating its vast physical branch network with advanced digital platforms to create a "phygital" model. The company is investing in cutting-edge initiatives such as AI-driven credit underwriting, automated collections, and enhanced customer engagement tools, all of which have accelerated loan disbursements and improved operational efficiency. Notably, platforms like Credgenics have enabled fully digitized loan collections, leveraging machine learning for borrower segmentation and tailored recovery strategies, resulting in reduced bounce rates and higher recoveries. With over 4,900 branches now digitally integrated, this approach ensures customers enjoy a seamless experience while allowing IIFL Finance to scale cost-effectively and maintain its competitive edge in the rapidly evolving financial services landscape.



## Valuations

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Overall, numbers are quite encouraging; we expect this momentum to continue in FY26 period as well – we estimate PAT to show strong growth of 124%/35% respectively for FY26e/FY27e period on the back of healthy AUM growth of 19.5% CAGR over the next 2 years. Management said that MFI stress is likely to get over in next one quarter. Apart from this, the NBFC has strengthened its board and making significant headways in bringing digital transformation; one of them includes AI based under-writing, automated collections, and enhanced customer engagement tools, which have accelerated loan disbursements and boosted operational efficiency.

Current valuations of 1.3x/1.1x on FY26e/FY27e ABV are inexpensive given ROA/ROE will improve sharply to 1.7%/10.3% by FY27e vs. 0.6%/3.2% in FY25. We revise our rating on the stock to BUY (from NEUTRAL earlier) with revised TP of INR 525, giving us upside of 42% from current levels (discounting its FY27e ABV by 1.5x). At current juncture, IIFL Finance remains one of our high conviction ideas as relative upside in this stock could be sizeable compared to peers.

## Quarterly Comparison

(Rs.mn) (Consol)	Q1FY24	Q2FY24	Q3FY24	Q4FY24	Q1FY25	Q2FY25	Q3FY25	Q4FY25	Q1FY26	Q2FY26	Q3FY26	Q4FY26	y-o-y (%)	q-o-q (%)
Interest Earned	21,989	23,576	25,630	27,200	24,721	23,181	22,308	24,833				95043	-8.7	11.3
Less: NII on Off Book	3731	4244	4798	5251	4255	3437	2881	2816						
Interest Income	18,258	19,332	20,831	21,949	20,466	19,744	19,427	22,017	-2590	41778			0.3	13.3
Interest Expended	8,878	9321	9885	10744	10340	9788	9957	11694					8.8	17.4
NII	9,380	10,011	10,946	11,205	10,126	9,956	9,471	10,323	-2,590	-41,778	-	-	-7.9	9.0
growth y-o-y (%)	48.0	38.2	38.9	28.4	8.0	-0.6	-13.5	-7.9						
Other Income	4,878	5,983	5,928	6,382	3,808	4,690	3,350	3,557	15,405	22,792	-	-	-44.3	6.2
NII on Off-Book	3731	4244	4798	5251	4255	3437	2881	2816	13,390	18024.3				
Total Income	14,257	15,994	16,875	17,587	13,934	14,646	12,821	13,881	12,815	-18,986	-	-	-21.1	8.3
growth y-o-y (%)	22.1	32.8	28.0	28.1	-2.3	-8.4	-24.0	-21.1						
Operating expenses	6,332	6,773	7,272	7,691	7,461	7,329	7,478	7,367	-	-	-	-	-4.2	-1.5
Cost/Income ratio	44.4	42.3	43.1	43.7	53.5	50.0	58.3	53.1	-	-	-	-		
growth y-o-y (%)	22.6	23.1	28.3	25.4	17.8	8.2	2.8	-4.2						
PPoP	7,925	9,222	9,603	9,897	6,474	7,317	5,343	6,514	12,815	-18,986	-	-	-34.2	21.9
growth y-o-y (%)	21.7	40.9	27.8	30.2	-18.3	-20.7	-42.1							
Provisions & Contingencies	1,736	2,386	2,440	4,360	2,112	8,713	4,332	3,417	-	-	-	-	-21.6	-21.1
Profit Before Tax	6,189	6,836	7,163	5,537	4,362	-1,397	1,011	3,096	12,815	-18,986	-	-	-44.1	206.2
growth y-o-y (%)	42.6	29.1	29.1	-6.8	-29.5	-120.4	-85.9	-44.1						
Tax	1,455	1,580	1711	1231	980	-466	193	581					-52.8	200.6
Tax Rate (%)	23.5	23.1	23.9	22.2	22.5	33.4	19.1	18.8						
Net Profit (Pre-NCI)	4,734	5,256	5,452	4,306	3,382	-930	818	2,515	12,815	-18,986	-	-	-41.6	207.5
Net profit (y-o-y %)	43.6	32.4	28.9	-5.9	-28.6	-117.7	-85.0	-41.6						
Net profit (q-o-q %)	3.5	11.0	3.7	-21.0	-21.5	-127.5	-187.9	207.5						

Source: Dalal & Broacha Research, Company

## Financials

### Profit & Loss Account

P&L (Rs Mn)	FY23	FY24e	FY25	FY26E	FY27E
Interest income	73,660	98,386	95,043	1,06,663	1,23,296
Interest expense	32,218	38,678	41,695	46,753	52,816
<b>NII</b>	<b>41,441</b>	<b>59,708</b>	<b>53,348</b>	<b>59,909</b>	<b>70,480</b>
Non-interest income	9,204	5,151	2,014	7,859	10,837
<b>Net revenues</b>	<b>50,645</b>	<b>64,859</b>	<b>55,362</b>	<b>67,769</b>	<b>81,317</b>
Operating expenses	22,466	28,067	29,634	34,665	40,861
<b>PPOP</b>	<b>28,179</b>	<b>36,792</b>	<b>25,728</b>	<b>33,104</b>	<b>40,456</b>
Provisions	7,051	11,073	18,657	16,187	17,545
<b>PBT</b>	<b>21,128</b>	<b>25,719</b>	<b>7,070</b>	<b>16,917</b>	<b>22,911</b>
Tax	5,050	5,977	1,289	3,975	5,384
<b>PAT</b>	<b>16,078</b>	<b>19,742</b>	<b>5,781</b>	<b>12,942</b>	<b>17,527</b>
<i>growth (%)</i>	<i>35</i>	<i>23</i>	<i>-71</i>	<i>124</i>	<i>35</i>
Profits attributable to Owners	15,003	17,635	3,735	10,486	14,581
Non-controlling interest	1,073	2,107	2,046	2,455	2,946
<b>Comprehensive Income (Post NCI)</b>	<b>16,400</b>	<b>19,569</b>	<b>3,675</b>	<b>10,486</b>	<b>14,581</b>
<i>growth (%)</i>	<i>37</i>	<i>19</i>	<i>-81</i>	<i>185</i>	<i>39</i>

### Balance Sheet

(Rs.mn)	FY23	FY24e	FY25	FY26E	FY27E
Share capital	761	761	849	849	849
Reserves & surplus	89,160	1,05,610	1,23,270	1,33,332	1,47,063
<b>Net worth</b>	<b>89,921</b>	<b>1,06,371</b>	<b>1,24,119</b>	<b>1,34,181</b>	<b>1,47,912</b>
Non-controlling Interest	12,101	14,190	15,430	15,430	15,430
Borrowings	4,00,174	4,66,990	5,10,680	5,89,392	6,98,806
Other liability	27,818	36,660	26,221	42,153	50,334
<b>Total liabilities</b>	<b>5,30,013</b>	<b>6,24,211</b>	<b>6,76,450</b>	<b>7,81,156</b>	<b>9,12,482</b>
Cash	58,390	42,462	40,967	51,263	60,195
Investments	35,110	40,590	44,380	49,706	55,670
Loans	4,00,010	5,09,520	5,54,593	6,45,385	7,58,204
Fixed assets	8,896	9,580	15,100	12,891	14,953
Other assets	27,607	22,060	21,410	21,912	23,459
<b>Total assets</b>	<b>5,30,013</b>	<b>6,24,212</b>	<b>6,76,450</b>	<b>7,81,156</b>	<b>9,12,482</b>



Ratios	FY23	FY24e	FY25	FY26E	FY27e
<b>Growth (%)</b>					
NII	32	44	-11	12	18
PPOP	23	31	-30	29	22
PAT	0	0	0	0	0
Advances	19	27	9	17	17
<b>Spread (%)</b>	<b>FY23</b>	<b>FY24e</b>	<b>FY25e</b>	<b>FY26e</b>	<b>FY27e</b>
Total yields on AUMs	12.8	13.9	12.1	12.4	12.0
Advances yields on B/S loans	8.7	17.7	14.7	14.7	14.4
Cost of Funds	8.5	8.9	8.5	8.5	8.2
Spreads	0.3	8.8	6.1	6.2	6.2
Margins	0.0	7.7	5.9	6.0	6.0
<b>Asset quality (%)</b>	<b>FY23</b>	<b>FY24e</b>	<b>FY25e</b>	<b>FY26e</b>	<b>FY27e</b>
Gross NPAs (Rs)	9111	11692	12318	15018	17910
Net NPAs (Rs)	5375	5963	5715	7410	9087
Gross NPAs (%)	2.3	2.3	2.2	2.3	2.3
Net NPAs (%)	1.3	1.2	1.0	1.1	1.2
Provisions (%)	41	49	54	51	49
<b>Return ratios (%)</b>	<b>FY23</b>	<b>FY24e</b>	<b>FY25e</b>	<b>FY26e</b>	<b>FY27e</b>
RoE	19.4	18.0	3.2	8.1	10.3
RoA	3.0	3.1	0.6	1.4	1.7
<b>Per share (Rs)</b>	<b>FY23</b>	<b>FY24e</b>	<b>FY25e</b>	<b>FY26e</b>	<b>FY27e</b>
No. of shares	380	380	425	425	425
EPS	39.4	46.4	8.8	24.7	34.3
BV	236	280	292	316	348
ABV	218	259	272	295	348
<b>Valuation (x)</b>	<b>FY23</b>	<b>FY24e</b>	<b>FY25e</b>	<b>FY26e</b>	<b>FY27e</b>
P/E	9.4	8.0	42.1	15.0	10.8
P/BV	1.6	1.3	1.3	1.2	1.1
P/ABV	1.7	1.4	1.4	1.3	1.1
<b>Other Ratios</b>	<b>FY23</b>	<b>FY24e</b>	<b>FY25e</b>	<b>FY26e</b>	<b>FY27e</b>
C/I Ratio	44.4	43.3	53.5	51.2	50.2
C/I ratio (incl. other income)	37.5	40.1	51.6	45.8	44.3
Opex to AuM	11.0	9.2	6.8	5.6	4.9
Opex to Avg. AUM (%)	3.9	4.0	3.8	4.0	4.0
<b>ROA Tree (%)</b>	<b>FY23</b>	<b>FY24e</b>	<b>FY25e</b>	<b>FY26e</b>	<b>FY27e</b>
Interest income	14.9	17.0	14.6	14.6	14.6
Interest expense	6.5	6.7	6.4	6.4	6.2
NII	8.4	10.3	8.2	8.2	8.3
Non-interest income	1.9	0.9	0.3	1.1	1.3
Net revenues	10.2	11.2	8.5	9.3	9.6
Operating expenses	4.5	4.9	4.6	4.8	4.8
PPOP	5.7	6.4	4.0	4.5	4.8
Provisions	1.4	1.9	2.9	2.2	2.1
PBT	4.3	4.5	1.1	2.3	2.7
Tax	1.0	1.0	0.2	0.5	0.6
PAT	3.3	3.4	0.9	1.8	2.1
Owners PAT	3.0	3.1	0.6	1.4	1.7

Source: Dalal &amp; Broacha Research, Company

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